

INDUSTRIALS MONTHLY

SEPTEMBER 2022

Our Industrials expertise spans key sectors including building products, industrial equipment & technology, equipment rental & distribution, specialty materials and paper & packaging.

Building Products











Industrial Equipment & Technology

Equipment Rental & Distribution

Specialty Chemicals & Materials

Paper & Packaging

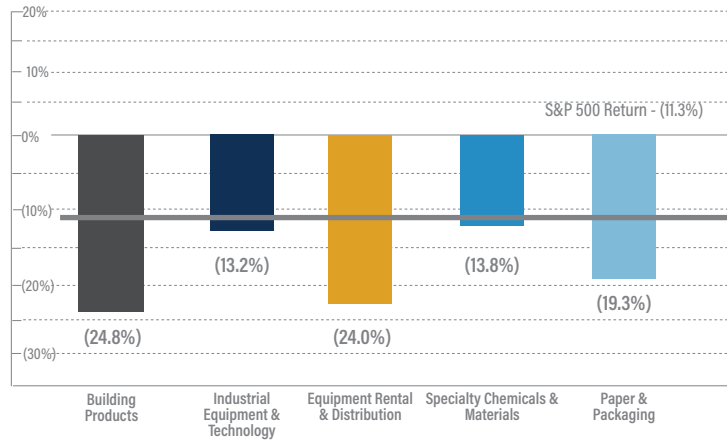
HEADLINE TRANSACTIONS

	TARGET	ACQUIROR	ACQUISITION SYNOPSIS
Equipment Rental & Distribution			<ul style="list-style-type: none"> TM Capital served as exclusive financial advisor to Atlas Crane Service Inc. in its majority acquisition by a fund managed by the Infrastructure Opportunities strategy of Ares Management Headquartered in Aurora, Illinois, Atlas is a full-service crane rental provider offering turnkey solutions primarily for mission critical maintenance, repair and repowering of wind turbines Ares plans to support Atlas' long-term vision and leverage their combined strengths to drive continued growth of renewable energy power generation and accelerate the transition to a low carbon economy
Specialty Chemicals & Materials			<ul style="list-style-type: none"> H.I.G. Capital, a Miami-based private equity firm, has agreed to acquire the Distribution Business of Avient (NYSE:AVNT) for \$950 million Avient, a leading manufacturer and provider of chemical and plastic-based products, has divested its polymer distribution business, a leading global distributor of polymers and additives for a variety of applications Implied Enterprise Value Multiple (LTM) EBITDA: 10.0x
Building Products			<ul style="list-style-type: none"> Fortune Brands (NYSE:FBHS), a leading provider of home and security products for residential home repair, remodeling, new construction and security applications, has acquired Aqualisa, for \$160 million Headquartered in the United Kingdom, Aqualisa is a leading designer, manufacturer and provider of digital shower products including smart mixer showers, shower pumps and various types of digital showers; the acquisition strengthens Fortune Brands' portfolio of water management and connected products Implied Enterprise Value Multiple (Post-Synergies): EBITDA: 8.0x
Industrial Equipment & Technology			<ul style="list-style-type: none"> AEA Investors, a New York-based private equity firm, has acquired Burke Porter Group Burke Porter Group is a leading global provider of automated diagnostic, testing and production solutions serving the life science and specialty industrial end markets; the Company provides large-scale diagnostics for personalized medicine, automated production of medical devices, in-line and aftermarket testing of autonomous and safety systems for vehicles, as well as advanced manufacturing for a range of other end markets
Paper & Packaging			<ul style="list-style-type: none"> TemperPack, the largest producer of sustainable cold chain materials for food and life sciences products in the U.S., has acquired KTM Industries KTM Industries is a leading provider of sustainable and functional packaging material used as an input for recyclable packaging; KTM's main product, Green Cell Foam, is a unique, natural and compostable alternative to packaging typically used in the pharmaceutical, specialty food and nutritional supplement industries

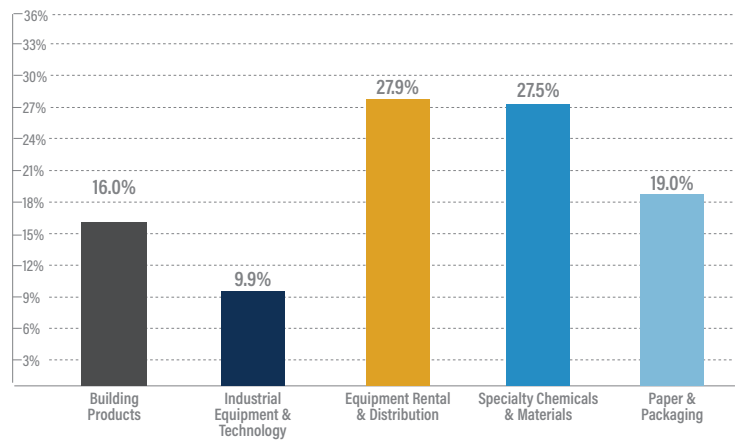
INDUSTRIALS GROWTH & VALUATION TRENDS

Note: Financial Information as of August 31, 2022

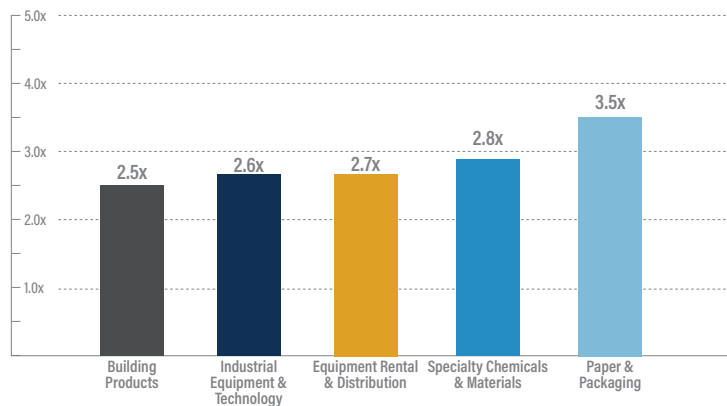
One-Year Stock Return



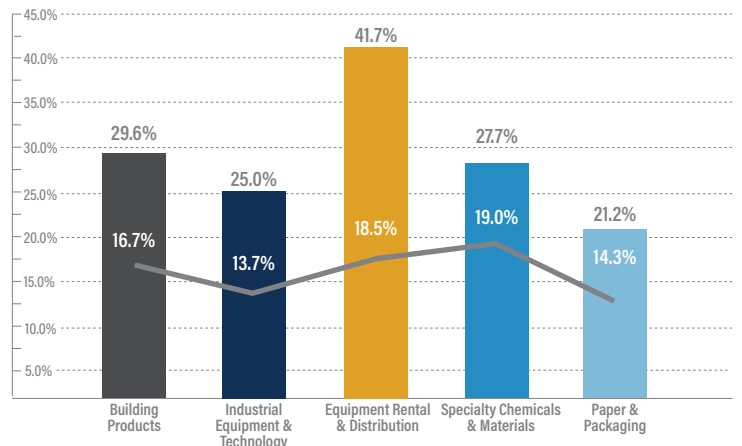
One-Year Revenue Growth



LTM Debt/EBITDA

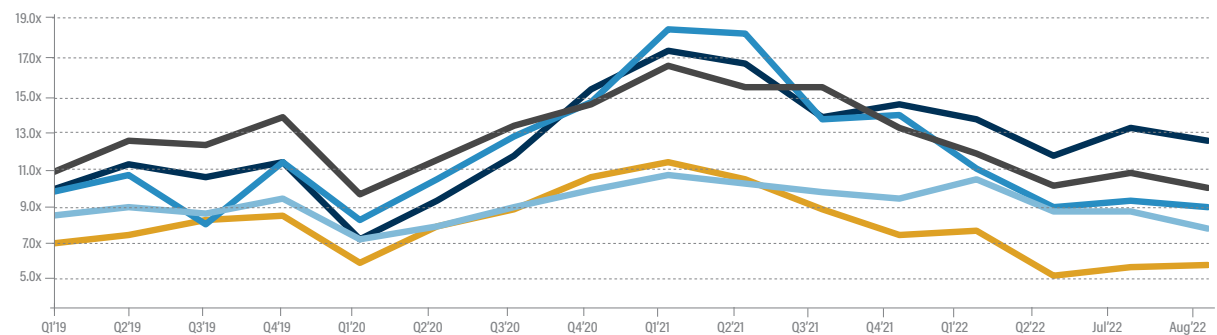


LTM Gross and EBITDA Margins*



*EBITDA Margins shown as the gray line.

TEV/EBITDA



10.0x Building Products 12.1x Industrial Equipment & Technology 6.7x Equipment Rental & Distribution 9.2x Specialty Chemicals & Materials 8.4x Paper & Packaging

SELECTED INDUSTRIALS TRANSACTIONS

Target	Acquiror	Building Products Transactions
Quality Aluminum Products (Port. Co. of Blackford Capital)	Gibraltar (NSDQ:ROCK)	Gibraltar (NSDQ:ROCK), a leading manufacturer and distributor of building products, has acquired Quality Aluminum Products, a manufacturer and distributor of aluminum and steel building products, for \$54 million
HomCo Lumber & Hardware	Builders FirstSource (NYSE:BLDR)	Builders FirstSource (NYSE:BLDR), a manufacturer and supplier of building materials, components and construction services, has acquired HomCo Lumber & Hardware, a provider of home appliances, building materials, door knobs and cabinets
De Bel Roofing Supply	SRS Distribution	SRS Distribution, a distributor of roofing and decking products, has acquired De Bel Roofing Supply, a distributor of roofing supplies and products for the residential and commercial end markets

Target	Acquiror	Equipment Rental & Distribution Transactions
Richbourg's Rentals	United Rentals (NYSE:URI)	United Rentals (NYSE:URI), the world's largest equipment rental company, has acquired Richbourg's Rentals, a provider of heavy construction equipment rentals to contractors and the construction end market
George's Tool Rental	Sunbelt Rentals (Sub. of Ashtead Group (LSE:AHT))	Sunbelt Rentals, a leading provider of equipment and tool rental services, has acquired George's Tool Rental, an equipment rental company that provides an array of light dirt, small tool, general tool and aerial equipment rentals
Class A Equipment	Texas First Rentals	Texas First Rentals, a rental equipment division of Holt Cat, has acquired Class A Equipment, a Texas-based provider of construction equipment rentals, strengthening Texas First Rental's footprint throughout Texas

Target	Acquiror	Paper & Packaging Transactions
Altapac	Dazpak (Port. Co. of H.I.G. Capital)	Dazpak, a flexible packaging provider that prints and converts a full spectrum of packaging solutions, has acquired Altapac, a flexible packaging and pouch converter serving the food & beverage, homecare and healthcare end markets
Springfield Corrugated Box	B2B Industrial Packaging (Port. Co. of GenNx360)	B2B Industrial Packaging, a distributor that provides a full range of packaging equipment and materials, has agreed to acquire Springfield Corrugated Box, a distributor of corrugated packaging including wine packaging, mailers and other products
CALco Pallets	48forty Solutions (Port. Co. of Audax Private Equity & Summit Partners)	48forty Solutions, one of the largest pallet management service companies in North America, has acquired CALco Pallets, a vertically integrated manufacturer of both new and recycled pallets

Target	Acquiror	Industrial Equipment & Tech. Transactions
Tower Fasteners	MSC Industrial Supply (NYSE:MSM)	MSC Industrial Supply (NYSE:MSM), one of the world's largest industrial distributors of metalworking products, has acquired Tower Fasteners, a distributor of fasteners, electronic hardware and commodity items that caters to a diverse array of end markets
Flotech	FloWorks (Port. Co. of Clearlake Capital)	FloWorks, a specialty flow control distribution platform, has acquired Flotech, a value-added distributor and servicer of industrial valves; the acquisition enhances FloWorks' product suite and provides significant runway to expand end markets
Fischer Process Industries	Tencarva Machinery (Port. Co. of Bessemer)	Tencarva Machinery, the premier southeastern U.S. value-added distributor of flow control & process equipment solutions and services, has agreed to acquire Fischer Process Industries, a leading distributor of pumps, valves and process equipment

Target	Acquiror	Specialty Chemicals & Materials
Textile Effects (Div. of Huntsman International (NYSE:HUN))	Archroma (Port. Co. of SK Capital)	Archroma, a global manufacturer of color chemicals and specialty chemicals, has agreed to acquire Textile Effects, a leading global solutions provider of textile dyes, textile chemicals and digital inks to the textile industry, for \$718 million (LTM EBITDA: 7.6x)
Benvic (Port. Co. of Investindustrial)	International Chemical Investors Group	International Chemical Investors Group, a holding company that focuses on chemicals and pharmaceutical industries, has agreed to acquire Benvic, a leading developer and producer of thermoplastic solutions
Biolchim (Port. Co. of Chequers Capital)	J.M. Huber	J.M. Huber, a manufacturer of hydrocolloid chemicals and minerals, has agreed to acquire Biolchim, an Italian manufacturer of fertilizers and agricultural chemicals, for \$610 million

TM Capital's Industrials Contacts

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Selected TM Capital Industrials Experience

