

# TECHNOLOGY MONTHLY

SEPTEMBER 2022

*Our technology & tech-enabled services practice advises leading private and publicly traded technology companies including many of the world's most respected IT consulting, managed services, technical staffing and enterprise software providers.*

ITS      Offshore ITS      Managed Services      IT Staffing      Transaction Processing      Info Services      VAR

## HEADLINE TRANSACTIONS

TARGET      ACQUIROR      ACQUISITION SYNOPSIS



- ICS, a portfolio company of ClearLight Partners and leading provider of IT Managed Services to a vast array of clients, announced it has acquired Cards Technology, a leading provider of Managed IT Services to small to medium businesses
- Founded in 2000, Cards Technology offers managed IT and cybersecurity services, hardware and software procurement, cloud solutions and a wide array of ancillary technologies such as telephone systems and security cameras



- Kingswood Capital Management announced that it has acquired Support Services Group, Inc., an industry-leading provider of global omnichannel contact center solutions
- Support Services Group provides tailored, omnichannel solutions for technical support, customer care, RMA management and other key customer experience solutions



- DigitalOcean Holdings, Inc. (NYSE:DOCN), the cloud for developers, startups and SMBs, has entered into an agreement to acquire Cloudways, a leading managed cloud hosting and software-as-a service provider for SMBs
- In addition to expanding DigitalOcean's technology and tooling, the acquisition of Cloudways increases DigitalOcean's global employee base by 30% and adds expertise in key growth areas that will continue to drive productivity and performance across the platform



- Ernst & Young, a multinational professional services company, announced the acquisition of Digital Detox, a London-based technology and software consultancy
- The acquisition will help further build EY's digital engineering capabilities, complementing the existing Technology Transformation Teams including EY Seren



- New Era Technology, a leading provider of managed IT services and portfolio company of Sentinel Capital Partners, has acquired Aptude, a leading digital transformation service provider
- Aptude provides a wide range of application development, business intelligence and application support solutions to a loyal base of global and large enterprise customers



- Ernst & Young announced the acquisition of Cambria Solutions, which will continue to grow EY's U.S. capabilities in serving state and local governments with innovative capabilities in technology and transformation services
- Cambria specializes in transformation and innovation consulting that help enable government entities improve services and client outcomes through people-focused technology and business processes solutions



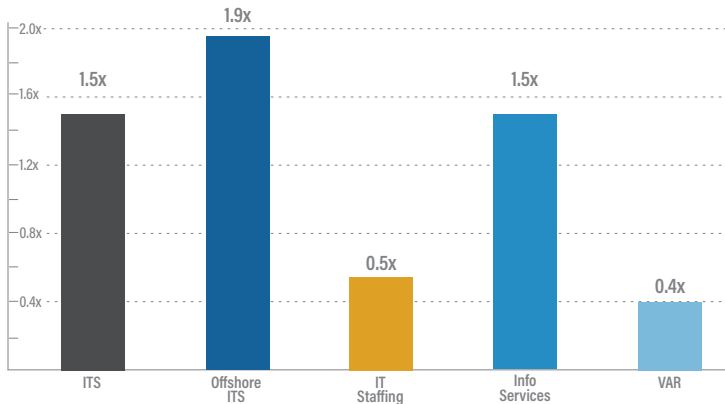
- Computer Services, Inc., a leading provider of end-to-end fintech and regtech solutions, announced that it has entered into a definitive agreement to be acquired by Centerbridge Partners, a global, multi-strategy private investment firm, and Bridgeport Partners, a private investment firm
- Computer Services, Inc. delivers core processing, digital banking, managed cybersecurity, payments processing, and other managed services to financial institutions and corporate customers

Managed Services

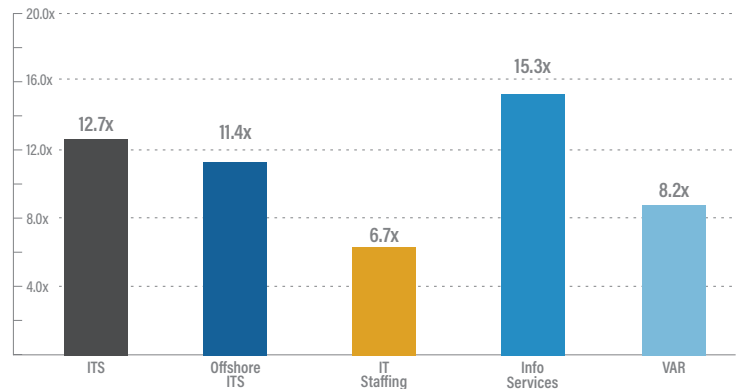
IT Services

# TECHNOLOGY GROWTH & VALUATION TRENDS

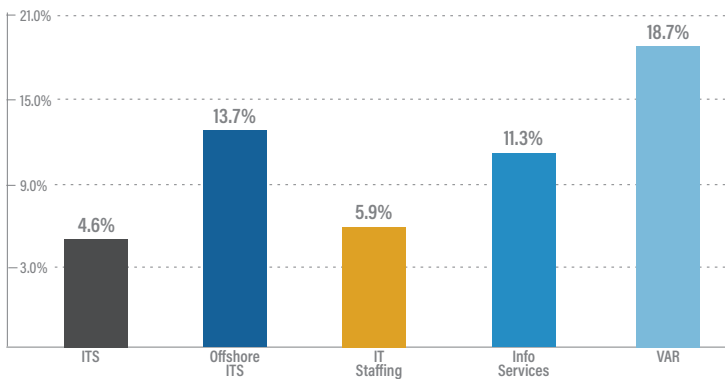
Enterprise Value / LTM Revenue



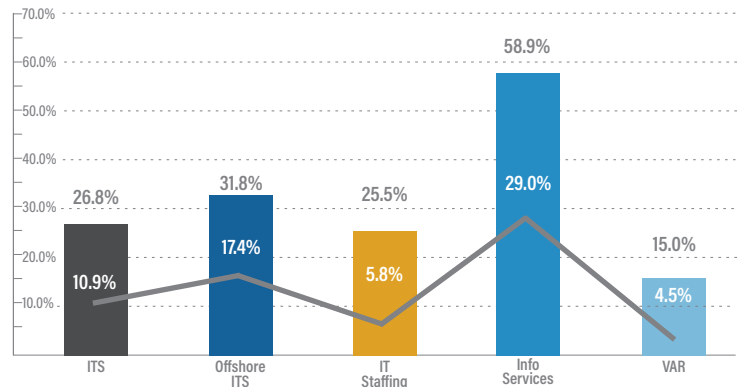
Enterprise Value / LTM EBITDA



LTM Revenue Growth

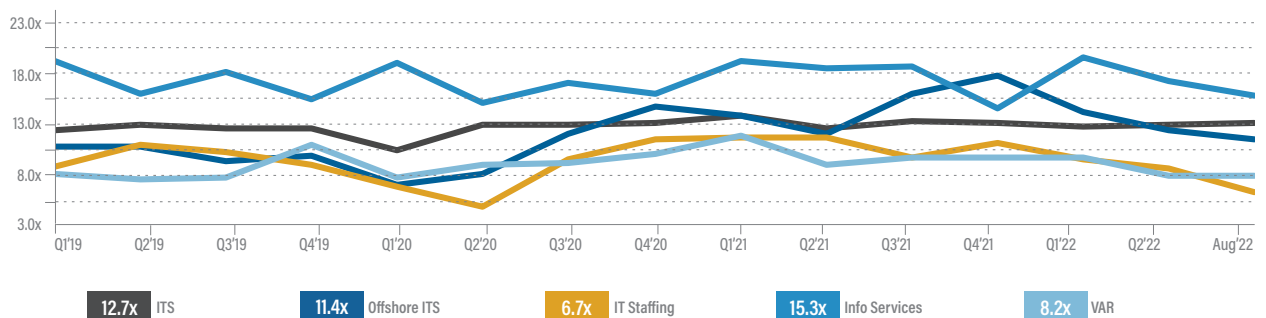


LTM Gross & EBITDA Margin\*



\*EBITDA Margins shown as the gray line.

TEV / EBITDA



# SELECTED TECHNOLOGY TRANSACTIONS

Ann. Date	Sector	Acquiror	Target	Enterprise Value	Acquisition Synopsis
8/3/2022	Managed Services	Accelalpha Inc.	Frontera Consulting, LLC	NA	<ul style="list-style-type: none"> <li>Accelalpha, a portfolio company of Century Park Capital Partners, announced the acquisition of Frontera Consulting, a leader in implementation and management of Oracle Cloud applications</li> <li>The Frontera transaction marks the seventh acquisition by Century Park in the Technology Services sector and the fourth acquisition for Accelalpha</li> </ul>
8/3/2022	IT Services	Deloitte Canada LLP	Nubik Inc.	NA	<ul style="list-style-type: none"> <li>Deloitte Canada announced it is acquiring Nubik Inc., a Montreal-based digital transformation consultancy to bolster its presence and leadership in the Salesforce practice and strengthen its relationships and offerings for mid-market clients</li> <li>Founded in 2003, Nubik offers consulting services and implements multi-cloud Salesforce, FinancialForce, and Rootstock ERP solutions</li> </ul>
8/10/2022	Managed Services	Axispoint Technology Solutions Group, Inc.	Vology, Inc.	NA	<ul style="list-style-type: none"> <li>ATSG, a leading tech-enabled managed services and solutions company, announced its acquisition of Vology, Inc., a leading provider of managed IT, cloud, and security services</li> <li>With the Vology acquisition, ATSG continues to grow its customer relationships and overall offerings while adding specific emphasis on Digital Transformation, Cybersecurity, Multicloud, and Managed Network Services, building on its Global Enterprise Network Operations, Cloud Migration offerings, and automation platforms</li> </ul>
8/18/2022	IT Staffing	Eliassen Group, LLC	Foothills Consulting Group, Inc.	NA	<ul style="list-style-type: none"> <li>Eliassen Group, a strategic consulting company, has acquired Foothills Consulting Group, an IT Services company operating across Southern California</li> <li>Founded in 2004, Foothills Consulting Group assesses and engages IT consultants across the SDLC spectrum to perform services to address challenges in business process improvement, enterprise application integration, data engineering and analytics, project execution, and cyber security</li> </ul>
8/22/2022	IT Staffing	DTS Corporation	Partners Information Technology, Inc.	NA	<ul style="list-style-type: none"> <li>DTS Corporation has agreed to acquire a 51% stake in Partners Information Technology, Inc., a US-based IT services and staffing company</li> <li>Partners Information Technology provides high value-added IT Staffing and IT Services, including the contract development of business applications, the system maintenance and operation, and digital transformation support as well as IT staffing services through a network of 10,000 engineers</li> </ul>
8/29/2022	IT Staffing	Digital Intelligence Systems, LLC	Assets of MAKE Corporation	NA	<ul style="list-style-type: none"> <li>Digital Intelligence Systems, a Mclean, VA-based talent gap solutions firm, acquired MAKE Corporation, a full-service professional and IT recruiting firm</li> <li>The acquisition enables Digital Intelligence Systems to further expand its offerings and capabilities in IT staffing and professional services in the Banking and Financial Services, Healthcare, Manufacturing, and Retail sectors</li> </ul>

## Selected TM Capital Technology Experience



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