

# HEALTHCARE MONTHLY

NOVEMBER 2022

*Our healthcare team architects market-defining outcomes for some of the world's most innovative medical device, life science, diagnostics, healthcare services and pharmaceutical companies*

BioTech / Pharma

Healthcare Services

Life Sciences / Diagnostics

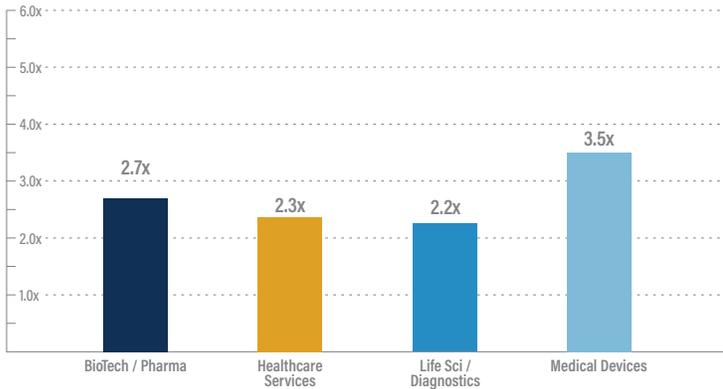
Medical Devices

## HEADLINE TRANSACTIONS

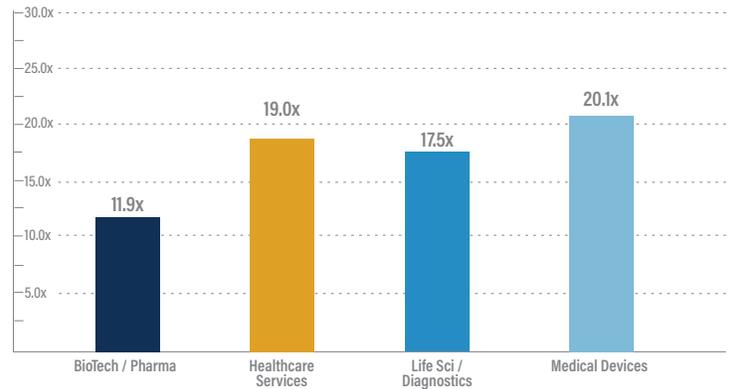
	TARGET	ACQUIROR	ACQUISITION SYNOPSISIS
Healthcare Services	 		<ul style="list-style-type: none"> <li>• KKR &amp; Co., L.P. (NYSE:KKR) has reached an agreement to acquire Manipal Health Enterprises Pvt. Ltd.</li> <li>• Manipal Health Enterprises is an India-based integrated hospital service system that provides healthcare services to both national and international patients with over 8,000 beds across 28 hospitals</li> <li>• KKR &amp; Co. is a private equity firm with \$491 billion AUM</li> <li>• Total Consideration: \$2.1 billion</li> </ul>
Life Sciences / Diagnostics	 		<ul style="list-style-type: none"> <li>• Thermo Fisher Scientific, Inc. (NYSE:TMO) has reached an agreement to acquire The Binding Site Group</li> <li>• The Binding Site is a specialist diagnostic company that researches, develops, manufactures and distributes innovative tests used for the detection of cancers and immune disorders</li> <li>• Thermo Fisher manufactures and distributes scientific instruments and laboratory equipment, diagnostics consumables and life sciences reagents</li> <li>• Total Consideration: \$2.6 billion in cash</li> </ul>
Medical Devices			<ul style="list-style-type: none"> <li>• Johnson &amp; Johnson (NYSE:JNJ) has reached an agreement to acquire Abiomed, Inc. (NASDAQ:ABMD)</li> <li>• Abiomed develops and manufactures temporary external and implantable mechanical circulatory devices that are primarily used by interventional cardiologists and heart surgeons</li> <li>• Johnson &amp; Johnson is a leading healthcare firm involved in three divisions: consumer health, medtech and pharmaceutical products</li> <li>• Total Consideration: \$16.6 billion</li> <li>• Per share price represents a premium of ~51%</li> </ul>
	  	   	<ul style="list-style-type: none"> <li>• Cordis Corp. has reached an agreement to acquire M.A. Med Alliance SA ("MedAlliance")</li> <li>• MedAlliance is a Switzerland-based company that develops, produces and distributes drug-device combination products, specializing in medical devices for the treatment of coronary and peripheral artery disease</li> <li>• Cordis develops and manufactures cardiology and endovascular technologies</li> <li>• AJAX Health, Hellman &amp; Friedman, LLC and KKR &amp; Co., L.P. (NYSE:KKR) are private equity firms managing a collective \$576.3 billion in AUM</li> <li>• Total Consideration: \$1.14 billion, consisting of \$235 million in cash and \$900 million in earnout</li> </ul>

# HEALTHCARE GROWTH & VALUATION TRENDS

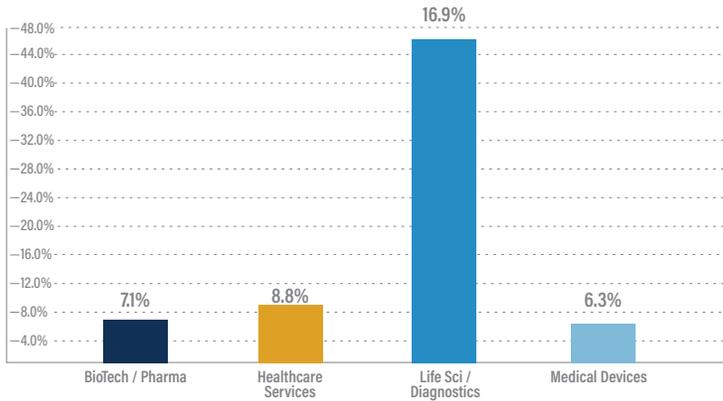
Enterprise Value / LTM Revenue



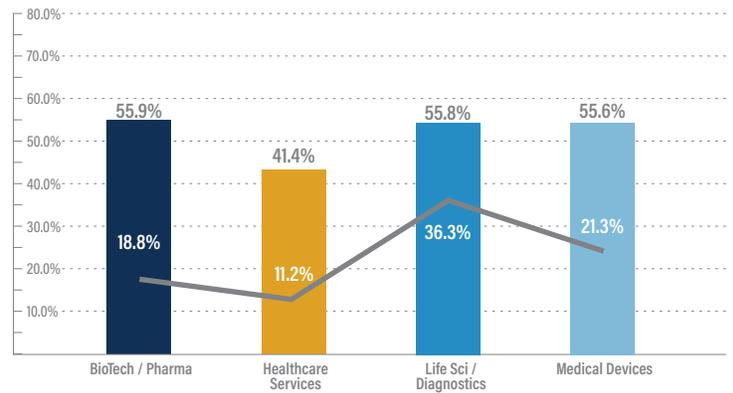
Enterprise Value / LTM EBITDA



LTM Revenue Growth

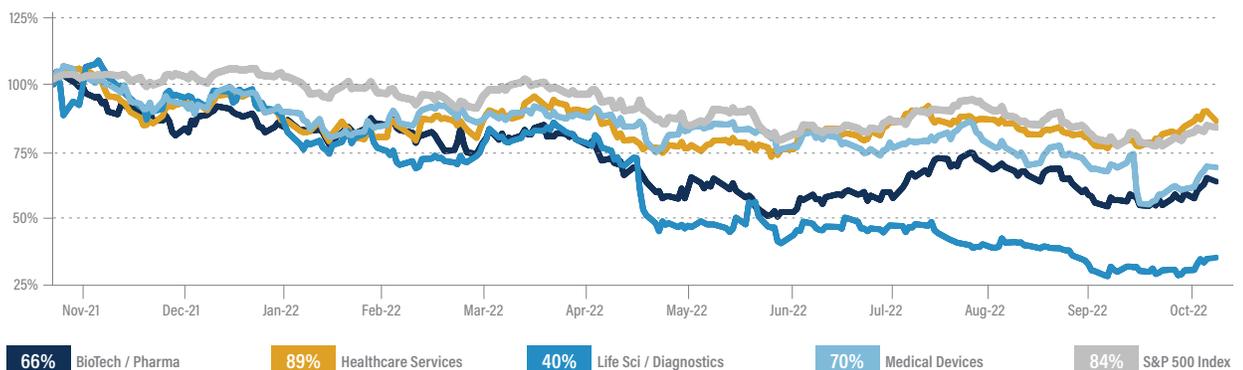


LTM Gross and EBITDA Margins\*



\*EBITDA Margins shown as the gray line.

LTM Stock Price Index



# SELECTED HEALTHCARE TRANSACTIONS

Target	Acquiror	BioTech / Pharma Transactions
AVEO Oncology (NASDAQ:AVEO)	LG Chem, Ltd. (KRX:051910)	AVEO Oncology is a commercial stage, oncology-focused biopharmaceutical company that discovers and develops medicines for patients with cancer Total Consideration: \$636 million Per share price represents a premium of ~43%
Akouos, Inc. (NASDAQ:AKUS)	Eli Lilly and Company (NYSE:LLY)	Akouos is a precision genetic medicine company developing a portfolio of adeno-associated viral gene therapies for the treatment of inner ear conditions, including sensorineural hearing loss Total Consideration: \$487 million at close plus up to \$610 million in contingent consideration Per share price represents a premium of ~78%
Villarix Therapeutics, Inc. (Medicxi)	Incyte Corp. (NASDAQ:INCY)	Villarix Therapeutics is an asset-centric biopharmaceutical company that develops novel antibody therapeutics for vitiligo Total Consideration: \$1.43 billion, consisting of \$70 million in cash and \$1.36 billion in earnout

Target	Acquiror	Life Sci / Diagnostics Transactions
DiaCarta, Ltd.	HH&L Acquisition Co. (NYSE:HHLA) (SPAC based in Hong Kong)	DiaCarta is a precision molecular diagnostics company that develops novel oncology and infectious disease tests used for cancer diagnostics, therapy identification and prognosis monitoring with significant business operations in China Total Consideration: \$414 million
Infinity Laboratories, LLC	Patients Choice Laboratories	Infinity Laboratories is an infectious disease laboratory that specializes in molecular diagnostics and offers a variety of chemical and microbiological testing
Orflo Technologies, LLC (Gemini Bioproducts)	United BioChannels	Orflo Technologies is a life science company that develops and markets simple instrumentation to the cell and protein analysis industries

Target	Acquiror	Healthcare Services Transactions
CareCentrix, Inc.	Walgreens Boots Alliance, Inc. (NASDAQ:WBA)	CareCentrix provides care coordination and value-based benefit management services for health organizations to improve outcomes, lower total cost of care and deliver member and provider satisfaction Total Consideration: \$392 million to acquire the remaining 45% stake Walgreens Boots did not already own
Apple Home Healthcare, Ltd.	Addus HomeCare Corp. (NASDAQ:ADUS)	Apple Home Healthcare provides patients with nursing and rehabilitative therapy, specializing in physical therapy, occupational therapy, speech therapy, medical social work and home health
SkinSpirit Skincare Clinic and Spa, Inc. (minority stake)	KKR & Co., L.P. (NYSE:KKR)	SkinSpirit provides aesthetic skin and body care services, including facials, dermal fillers and laser hair removal, body sculpting, texture and rebalancing medical weight loss

Target	Acquiror	Medical Device Transactions
IZI Medical Products, LLC (Shore Capital Partners)	Halma Plc (LSE:HLMA)	IZI Medical Products designs, manufactures and distributes medical consumable devices used in interventional radiology and oncology, radiation therapy, neuro-spine and image guided surgery procedures Total Consideration: \$154 million with potential additional consideration of up to \$14.5 million
Ohio Medical, LLC (Tenex)	ESAB Corp. (NYSE:ESAB)	Ohio Medical manufactures and distributes medical air and vacuum pumping systems as well as suction and oxygen therapy devices Total Consideration: \$127 million in cash
Symmetry Surgical, Inc. (RoundTable Healthcare Partners)	Aspen Surgical Products, Inc. (Audax Private Equity)	Symmetry Surgical manufactures, markets and distributes reusable surgical instrumentation, electrosurgical products and minimally invasive surgical devices

## Selected TM Capital Healthcare Experience

 <p>A PORTFOLIO COMPANY OF</p>  <p>HAS BEEN ACQUIRED BY</p> 	 <p>A PORTFOLIO COMPANY OF</p>  <p>HAS BEEN ACQUIRED BY</p> 	 <p>HAS RECEIVED A STRATEGIC INVESTMENT FROM</p> 
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