

INDUSTRIALS MONTHLY

DECEMBER 2022

Our Industrials expertise spans key sectors including building products, industrial equipment & technology, equipment rental & distribution, specialty materials and paper & packaging.

Building Products













Industrial Equipment & Technology

Equipment Rental & Distribution

Specialty Chemicals & Materials

Paper & Packaging

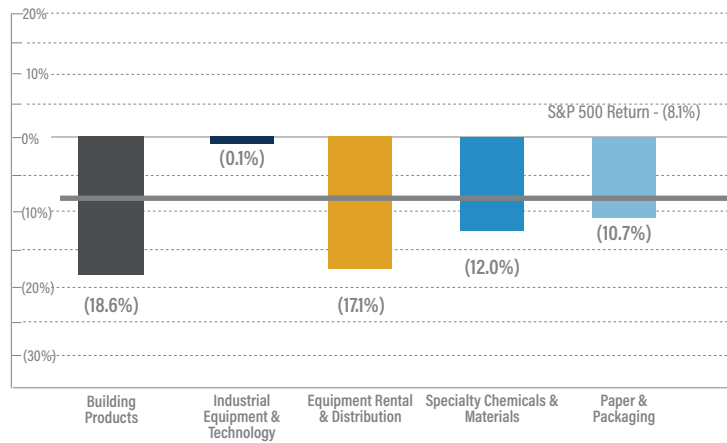
HEADLINE TRANSACTIONS

	TARGET	ACQUIROR	ACQUISITION SYNOPSIS
Building Products	 Endura <small>PERFORMANCE STANDARD</small> A Portfolio Company of  CYPRIMUM <small>PARTNERS</small>	 MASONITE.	<ul style="list-style-type: none"> Masonite (NYSE:DOOR), a leading manufacturer of interior and exterior doors for the residential and non-residential building construction markets, has agreed to acquire Endura Products, for \$375 million Endura Products is a manufacturer of engineered components primarily used in residential exterior door systems; Endura's product offering includes entry door sills, exterior door frames, stiles & rails, locking systems, weather sealing and other components
Industrial Equipment & Technology	 Howden <small>A Portfolio Company of</small>  KPS CAPITAL PARTNERS, LP	 CHART	<ul style="list-style-type: none"> Chart Industries (NYSE:GTLS), a leading global manufacturer of highly engineered equipment for the energy and industrial gas end markets, has agreed to acquire Howden, for \$4.4 billion Howden is a leading global manufacturer of mission critical air & gas handling products including engineered fans, compressors, heat exchangers, steam turbines and other air & gas handling equipment Implied Enterprise Value Multiple (LTM August 2022) Adjusted EBITDA: 12.9x
Equipment Rental & Distribution	 AHERN <small>RENTALS</small>	 United Rentals	<ul style="list-style-type: none"> United Rentals (NYSE:URI), the largest equipment rental company in the world, has agreed to acquire Ahern Rentals, for \$2.0 billion Ahern is the eighth largest equipment rental company in North America and specializes in high reach and material handling equipment rentals to the construction market Implied Enterprise Value Multiple (LTM September 2022) Adjusted EBITDA: 6.5x
Specialty Chemicals & Materials	 Stoller	 CORTEVA <small>agriscience</small>	<ul style="list-style-type: none"> Corteva (NYSE:CTVA), a leading biological research and development company focused on the development of new seed and crop chemical products, has agreed to acquire Stoller, for \$1.2 billion Stoller is a leading provider of biological research and development solutions intended to keep crops healthy, specializing in physiological-signaling compounds including engineered plant hormones, nutrients and microorganisms Implied Enterprise Value Multiple (2022E) EBITDA: ~12.0x
Paper & Packaging	 liquibox	 Sealed Air	<ul style="list-style-type: none"> Sealed Air (NYSE:SEE), a leading provider of food security and product protection solutions, has agreed to acquire Liquibox, for \$1.2 billion Liquibox is a global leader in Bag-in-Box solutions, engineered fitments and dispensers for the beverage, processed foods, dairy and wine end markets Implied Enterprise Value Multiple (2022E) Adjusted EBITDA: 13.5x

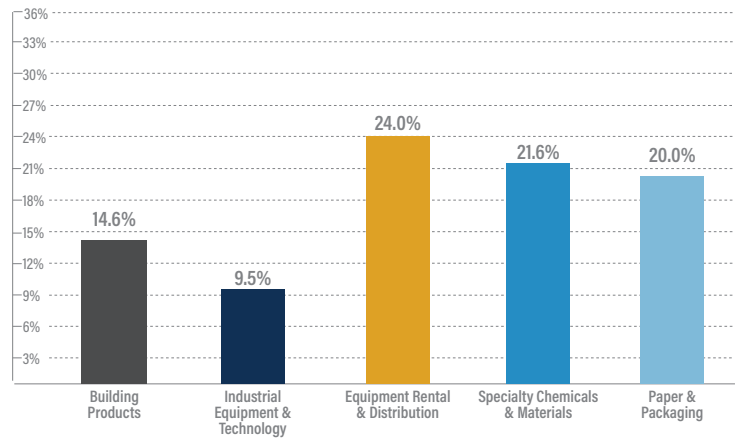
INDUSTRIALS GROWTH & VALUATION TRENDS

Note: Financial Information as of October 31, 2022

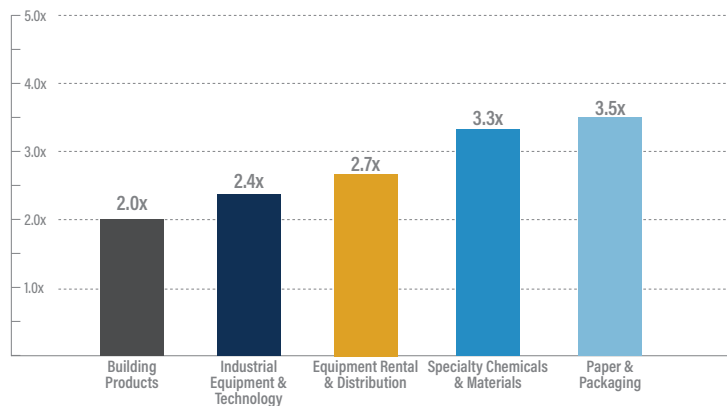
One-Year Stock Return



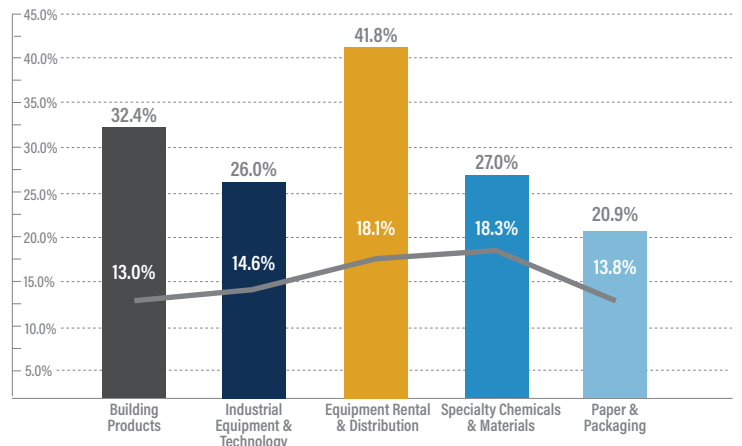
One-Year Revenue Growth



LTM Debt/EBITDA

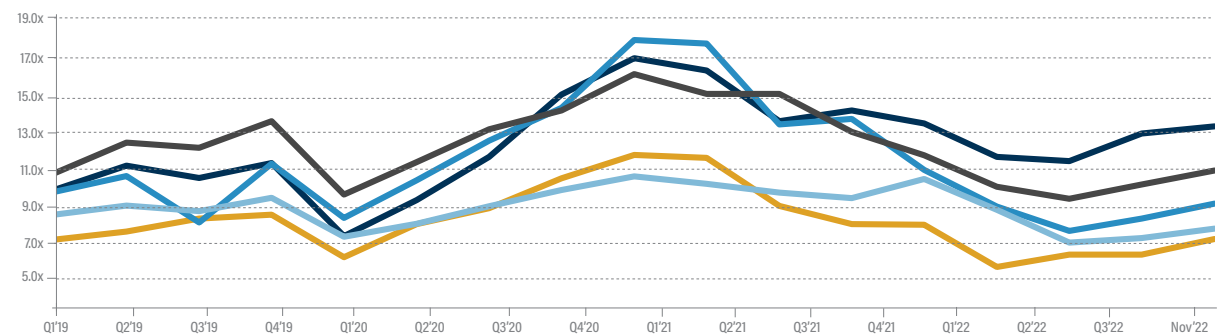


LTM Gross and EBITDA Margins*



*EBITDA Margins shown as the gray line.

TEV/EBITDA



10.8x Building Products 12.8x Industrial Equipment & Technology 7.7x Equipment Rental & Distribution 9.3x Specialty Chemicals & Materials 8.2x Paper & Packaging

SELECTED INDUSTRIALS TRANSACTIONS

Target	Acquiror	Building Products Transactions
Coastal Construction Products (Port. Co. of Supply Chain Equity Partners)	Beacon Roofing Supply (NSDQ:BECN)	Beacon, a distributor of building products including roofing materials and complementary products such as siding and waterproofing, has acquired Coastal Construction, a leading independent distributor of specialty waterproofing products
Trulite Glass & Aluminum (Port. Co. of Sun Capital Partners)	Truelink Capital	Truelink Capital, a Los Angeles-based private equity firm, has acquired Trulite, one of north America's largest architectural glass and aluminum fabricators
Sprouse Windows and Doors	Santiago Investment Group	Santiago Investment Group, a Denver-based private equity firm, has acquired Sprouse Windows and Doors, a manufacturer of vinyl windows and doors for the new residential construction and remodel end markets

Target	Acquiror	Equipment Rental & Distribution Transactions
Wagner Rental & Supply	Sunbelt Rentals (Sub. of Ashtead Group (LSE:AHT))	Sunbelt Rentals, a leading provider of equipment and tool rental services, has acquired Wagner Rental & Supply, a provider of a wide range of excavators, scaffolding, aerial equipment and hand tool rentals

Cashman Equipment	Empire Southwest	Empire Southwest, a distributor of heavy equipment and power systems, has agreed to acquire Cashman Equipment, a provider of new and used Caterpillar equipment for sale and rental
Hinowa	Oshkosh (NYSE:OSK)	Oshkosh, a provider of aerial work platforms and telehandlers to the construction and industrial industries, has agreed to acquire Hinowa, a leading manufacturer of track-based aerial work platforms, mini dumpers, lift trucks and undercarriages

Target	Acquiror	Paper & Packaging Transactions
RTS Packaging	Sonoco (NYSE:SON)	Sonoco, a leading diversified global packaging manufacturer, has agreed to acquire the remaining interest in RTS Packaging, a manufacturer of packaging and partition products, for \$330 million (2022E Adjusted EBITDA: 6.6x)
Lee Container	Greif (NYSE:GEF)	Greif, a leading global manufacturer of industrial packaging products and services, has agreed to acquire Lee Container, a leading manufacturer of barrier and conventional blow molded containers, for \$300 million (LTM Adjusted EBITDA: 9.1x)
Sisco	Larsen Packaging Products	Larsen Packaging Products, a manufacturer and distributor of custom corrugated products and shipping supplies, has acquired Sisco, a manufacturer of corrugated containers, packaging, foam and various other packaging products

Selected TM Capital Industrials Experience



Target	Acquiror	Industrial Equipment & Tech. Transactions
North American Kitchen Solutions (Port. Co. of Weinberg Capital)	Valesco Industries	Valesco Industries, a Dallas-based private equity firm, has acquired North American Kitchen Solutions, a leading factory-direct manufacturer of commercial kitchen ventilation products and systems for the hospitality and industrial end markets
Vantage	RöBEX (Port. Co. of Angeles Equity Partners)	RöBEX, a leading robotic automation and material handling integrator for the industrial end market, has acquired Vantage, a leader in robotic automation manufacturing, inspection, assembly and systems integration
Excelsior	Ryerson (NYSE: RYI)	Ryerson, a leading value-added processor and distributor of industrial metals, has acquired Excelsior, a full-service fabrication and machining company with advanced processing capabilities including machining, cutting, welding and assembly

Target	Acquiror	Specialty Chemicals & Materials
Iron Oxide Pigment business of Venator (NYSE:VNTR)	Cathay Industries	Cathay Industries, a global manufacturer of complete color solutions, has agreed to acquire the Iron Oxide Pigment business of Venator, a manufacturer of iron oxides, specialty inorganic chemicals and driers, for \$140 million

Chromium business of Elementis (LSE:ELM)	Yildirim Group	Yildirim Group, a global industrial conglomerate based in Turkey, has agreed to acquire the Chromium business of Elementis, the leading chromium manufacturer in the Americas, for \$170 million (LTM EBITDA: 7.3x)
McCann Plastics	HEXPOL (STO:HPOL B)	HEXPOL, a leading global manufacturer of polymer compounds and engineered products, has agreed to acquire McCann Plastics, a niche manufacturer of thermoplastic compounds with a focus on roto molding applications, for \$120 million

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