

TECHNOLOGY MONTHLY















FEBRUARY 2023

Our technology & tech-enabled services practice advises leading private and publicly traded technology companies including many of the world's most respected IT consulting, managed services, technical staffing and enterprise software providers.

ITS Offshore ITS Managed Services IT Staffing Info Services VAR

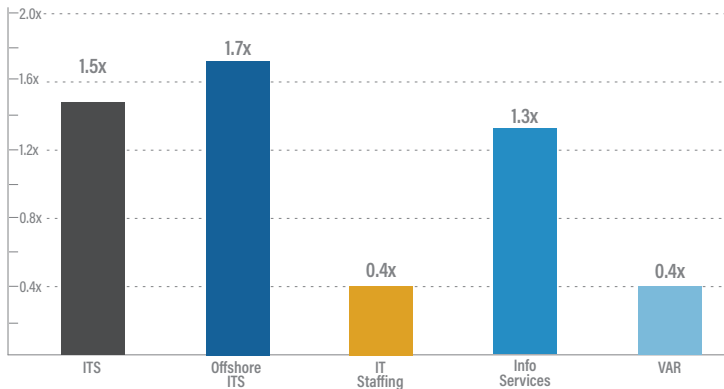
HEADLINE TRANSACTIONS

TARGET ACQUIROR ACQUISITION SYNOPSIS

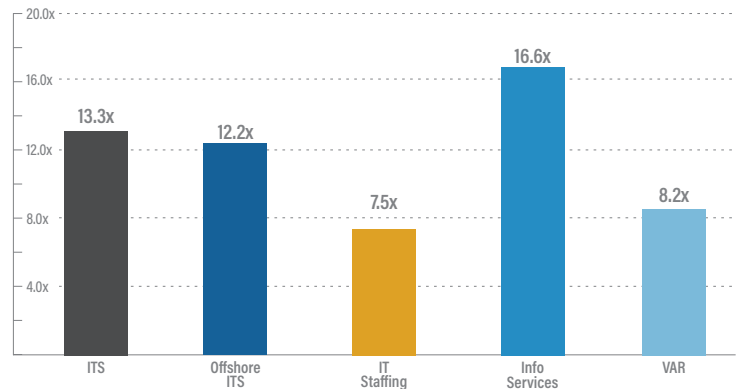
Managed Services	 PATHMAKER GROUP <small>a simeio company</small>		<ul style="list-style-type: none"> Simeio, a leading provider of specialized identity and access management (IAM) services in the cybersecurity industry, has announced the acquisition of Texas-based PathMaker Group, a leading provider of identity management services and solutions PathMaker Group's proven competence in blending technology and services has earned the trust of leading global businesses facing complex identity management, governance, risk, and compliance challenges
	 CMIT Solutions <small>Your Technology Team</small>		<ul style="list-style-type: none"> HKW, a middle-market private equity firm focused on growth companies, has acquired CMIT Solutions LLC (CMIT), a leading IT Managed Service Provider (MSP) franchisor, and HTW, Inc., CMIT's largest franchisee. CMIT Solutions is a leading Managed Services Provider franchisor delivering information technology and cybersecurity solutions to businesses including IT management and maintenance, cybersecurity monitoring, help desk support, data backup and recovery
IT Services	 THE TNS GROUP	 OMEGASYSTEMS <small>technology managed</small>	<ul style="list-style-type: none"> Omega Systems, a Reading, Pennsylvania-based provider of managed IT services backed by Pflingsten Partners, announced that it has acquired The TNS Group, a Stamford, CT-based IT services provider TNS is a provider of managed IT services, managed security services, continuity and disaster recovery services and managed cloud services, in addition to professional IT services for small and medium-sized businesses within the non-profit, financial services, employment services and healthcare industries
	 Prodigy Labs		<ul style="list-style-type: none"> UST, a leading digital transformation solutions provider, has acquired TCB Corporation, a Canadian technology services business that operates under the name of Prodigy Labs, as part of a deal with Prodigy Ventures Inc. (TSXV:PGV) that will be valued up to CAD12.5 million Prodigy provides leading edge platforms, including IDVerifact™ for digital identity, and tunl.™ for open banking and customer chat support, coupled with seamless integration of its partners best-of-breed Fintech platforms
	 In The Know Solutions Group		<ul style="list-style-type: none"> Argano, a Plano, Texas-based next-generation business and technology services provider backed by Trinity Hunt Partners, has acquired ITK Solutions Group, a Beverly, Massachusetts-based provider of digital transformation services ITK delivers digital transformation services and optimized business solutions including intricate business entity structures, multisite implementations and global IT rollouts for retail/e-commerce, nonprofit/NGO, and professional services organizations
	 COMPUTER TECHNOLOGY RESOURCES		<ul style="list-style-type: none"> Applications Software Technology (AST), a leading digital transformation solutions provider, announced the acquisition of Computer Technology Resources, Inc. (CTR) to further expand the breadth of AST's service offerings in the Oracle and adjacent cloud ecosystems The addition of CTR strengthens AST's vertical expertise across numerous commercial industries, including manufacturing and healthcare, and expands AST's capabilities across the Oracle Cloud Application and Platform ecosystems including Supply Chain, Analytics, and NetSuite
 CLEARTELLIGENCE	 ALIGN CAPITAL PARTNERS	<ul style="list-style-type: none"> Align Capital Partners announced the recapitalization of Clearelligence, a data engineering and analytics consulting firm focused on helping enterprise clients envision, design and implement solutions that solve complex business problems Clearelligence leverages strategic partnerships with various technology platforms including Snowflake, Tableau, Alteryx, Fivetran, Databricks and others to serve clients across several end markets including life sciences, pharma, healthcare and manufacturing 	

TECHNOLOGY GROWTH & VALUATION TRENDS

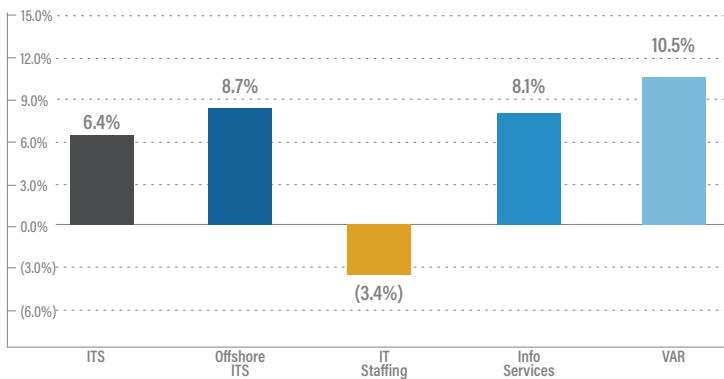
Enterprise Value / LTM Revenue



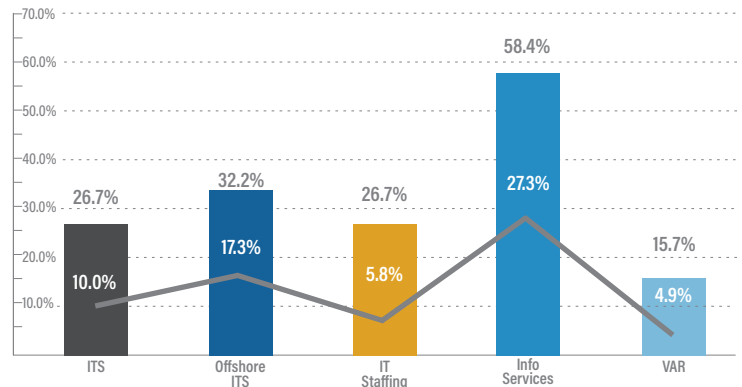
Enterprise Value / LTM EBITDA



LTM Revenue Growth

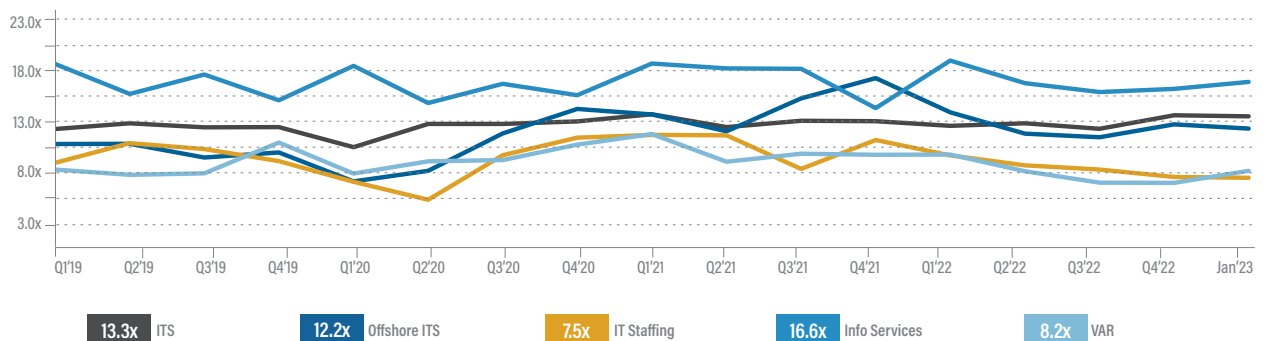


LTM Gross & EBITDA Margin*



*EBITDA Margins shown as the gray line.

TEV / EBITDA



SELECTED TECHNOLOGY TRANSACTIONS

Ann. Date	Sector	Acquiror	Target	Enterprise Value	Acquisition Synopsis
1/31/2023	IT Services	OSF Global Services, Inc.	Original Shift, Inc.	NA	<ul style="list-style-type: none"> OSF Digital, a Canada-based provider of digital transformation services, has acquired Original Shift, a San Francisco, California-based salesforce company with expertise in Salesforce CPQ and Billing and a focus on the high-tech industry Original Shift offers its clients strategic planning and delivers quote-to-cash projects that help customers drive transformation, gain operational efficiencies, and scale their businesses
1/19/2023	IT Services	Improving Holdings, LLC	Zigatta LLC	NA	<ul style="list-style-type: none"> Improving, a Dallas, Texas-based digital services company backed by Trinity Hunt, acquired Zigatta, a Frisco, Texas-based software development and consulting firm Zigatta is an international technology solutions company with offices in the U.S., and Mexico, specializing in cloud, data, and marketing technology
1/18/2023	IT Services	3Cloud LLC	People Global Solutions Inc.	NA	<ul style="list-style-type: none"> 3Cloud, a Downers Grove, Illinois-based Microsoft Azure consulting firm backed by Gryphon Investors, has acquired People Global Solutions Inc., a Philippines-based outsourced IT services provider People Global Solutions provides outsourcing provides cloud consulting services focused on Managed Services, Infrastructure & DevOps, Application Development, and Data & Analytic to clients wanting to setup IT offshore operations in the Philippines
1/18/2023	IT Services	Abacus Group, LLC	GoVanguard, LLC	NA	<ul style="list-style-type: none"> Abacus Group, the leading provider of hosted IT services and solutions to alternative investment firms, has announced that it has acquired two boutique cybersecurity consulting companies, Gotham Security and its parent company, GoVanguard Gotham Security is a boutique cybersecurity firm founded in 2013 and based out of Manhattan, focused on providing high-quality penetration testing, malicious adversary simulation, threat intelligence services, and cybersecurity strategy services
1/18/2023	IT Services	VASS CONSULTORIA DE SISTEMAS, SL	Copilot	NA	<ul style="list-style-type: none"> VASS, a leading digital solutions provider and backed by One Equity Partners, has announced the acquisition of Copilot, a US-based consulting firm specializing in Salesforce, cloud and data consulting services With the acquisition of Copilot, VASS completes its 8th add-on, adding distinct capabilities as well as transforming the company into a truly global IT service provider
1/5/2023	IT Services	GlobalLogic Inc.	Hexacta S.A.	NA	<ul style="list-style-type: none"> GlobalLogic Inc., a Hitachi Group Company and Digital Engineering Leader, announced the acquisition of Hexacta, a Pan-Latin-America digital and data engineering company Headquartered in Uruguay, Hexacta offers end-to-end digital and data engineering services, delivering nearshore and offshore custom software development services, testing, and user interface design
1/4/2023	Managed Services	Integris	CalTech Software Systems, Inc.	NA	<ul style="list-style-type: none"> Integris, a leading Managed IT Service Provider, announced it has purchased CalTech, a community banking focused IT MSP with offices in Texas and Kansas With CalTech, Integris now has more than 20 offices in 10 states with nearly 700 employees, all offering high-end, enterprise IT services and round-the-clock security monitoring

Selected TM Capital Technology Experience



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