

INDUSTRIALS MONTHLY

MAY 2023

Our Industrials expertise spans key sectors including building products, industrial equipment & technology, equipment rental & distribution, specialty materials and paper & packaging.

Building Products











Industrial Equipment & Technology

Equipment Rental & Distribution

Specialty Chemicals & Materials

Paper & Packaging

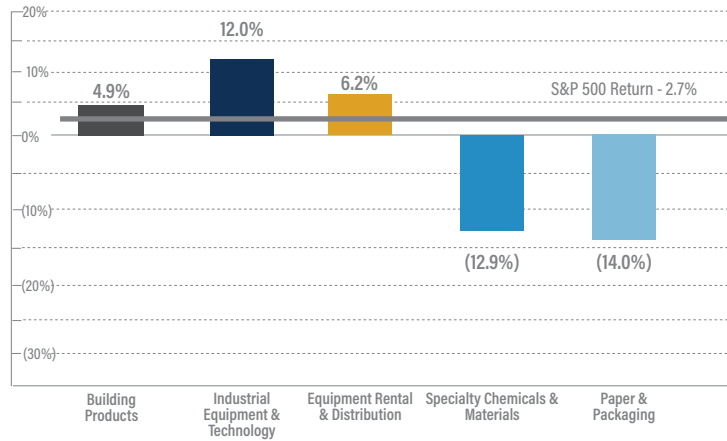
HEADLINE TRANSACTIONS

	TARGET	ACQUIROR	ACQUISITION SYNOPSIS
Building Products	 <p>PRINCE BUILDING SYSTEMS and A.I.S. <i>"We Deliver More"</i></p>	 <p>BEACON</p>	<ul style="list-style-type: none"> Beacon Roofing Supply (NSDQ:BECN), a leading distributor of roofing materials and other complementary building materials including siding and waterproofing products, has acquired Prince Building Systems and A.I's Roofing Supply Prince Building Systems is a distributor of building materials including agricultural products, decks, railings, doors and roofing products to dealers, lumber yards and manufactured homes A.I's Roofing Supply is a distributor of roofing materials serving the San Francisco Bay Area through four locations
Industrial Equipment & Technology	 <p>ARCONIC</p>	 <p>APOLLO</p>	<ul style="list-style-type: none"> Apollo Global Management (NYSE:APO), a New York-based global asset manager, has agreed to acquire Arconic (NYSE:ARNC), for \$5.2 billion Arconic is a leading manufacturer of aluminum sheets, plates, extrusions and architectural products for the ground transportation, aerospace, building and industrial end markets Implied Enterprise Value Multiple (FY2022) EBITDA: 9.3x
Equipment Rental & Distribution	<p>Volvo and SDLG Assets of</p>  <p>WOODCO MACHINERY</p>	 <p>CHADWICK BAROSS</p>	<ul style="list-style-type: none"> Chadwick-Baross, a New-England based equipment dealer with a 100-year history, has acquired the Volvo and SDLG Assets of Woodco Machinery Woodco Machinery has served as the exclusive Volvo Construction Equipment dealer for eastern Massachusetts and Rhode Island for four decades; Through this acquisition, Chadwick-Baross expands its Volvo dealership presence beyond Maine and New Hampshire
Specialty Chemicals & Materials	 <p>ADARE BIOME</p>	 <p>DSM</p>	<ul style="list-style-type: none"> DSM (AMS:DSM), a leading global provider of health, nutrition and bioscience solutions, has agreed to acquire Adare Biome, for \$303 million Adare Biome is a France-based global developer and manufacturer of postbiotics to improve human and animal health Implied Enterprise Value Multiple (2023E) EBITDA: 18.0x
Paper & Packaging	 <p>TranscendPackaging</p>	 <p>ITOCU</p>	<ul style="list-style-type: none"> ITOCU (TSE:8001), a global industrial conglomerate operating in the textile, heavy machinery and energy / chemicals sectors, has acquired Transcend Packaging Transcend Packaging is a leading manufacturer and distributor of environmentally-friendly, plastic-free food packaging made primarily from sustainable forest-derived paper and pulp Transcend Packaging serves major global food service and food manufacturing companies and offers paper straws, cups, containers, cutlery and other fiber molded products

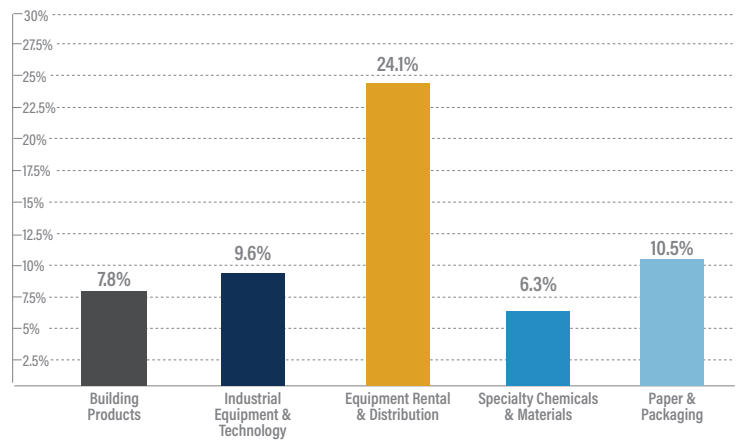
INDUSTRIALS GROWTH & VALUATION TRENDS

Note: Financial Information as of April 30, 2023

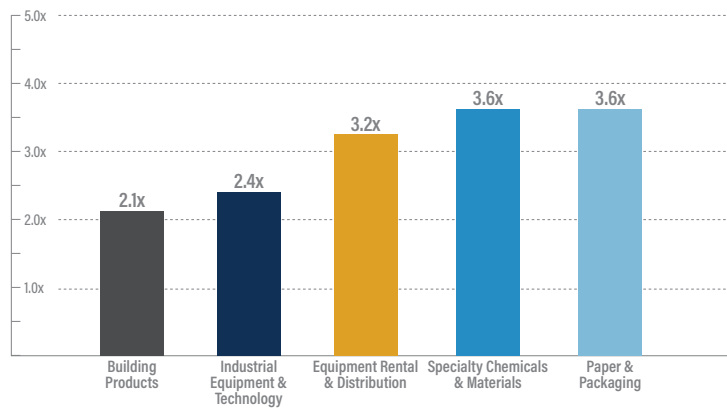
One-Year Stock Return



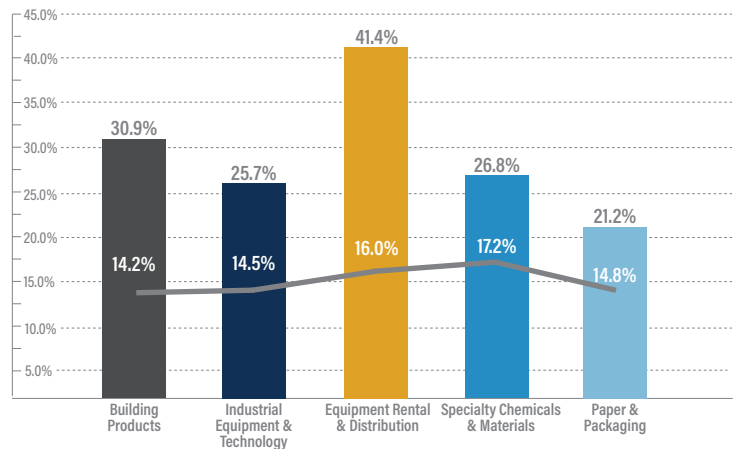
One-Year Revenue Growth



LTM Debt/EBITDA

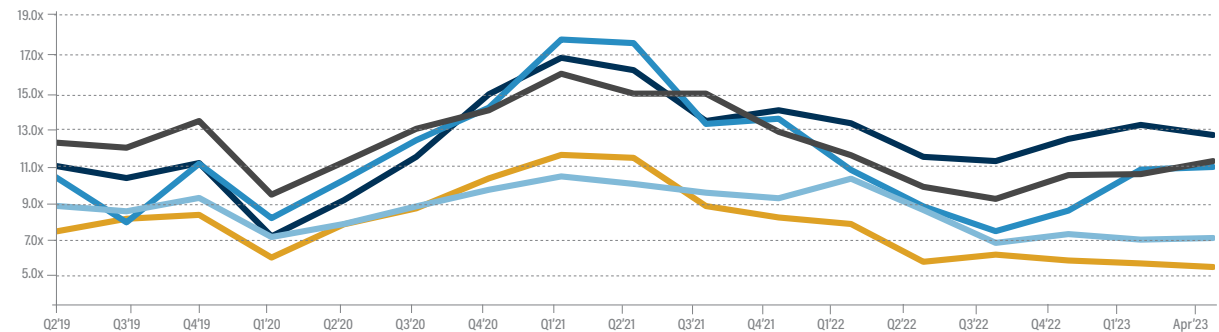


LTM Gross and EBITDA Margins*



*EBITDA Margins shown as the gray line.

TEV/EBITDA



11.3x Building Products 12.4x Industrial Equipment & Technology 6.5x Equipment Rental & Distribution 11.0x Specialty Chemicals & Materials 7.8x Paper & Packaging

SELECTED INDUSTRIALS TRANSACTIONS

Target	Acquiror	Building Products Transactions
The Australasia windows, doors and related building products business of JELD-WEN (NYSE:JELD)	Platinum Equity	Platinum Equity, a Los Angeles-based private equity firm, has agreed to acquire the Australasia windows, doors and related building products business of JELD-WEN, a leading designer, manufacturer and distributor of windows and doors, for \$461 million

Engler, Meier & Justus ("EMJ")	GMS (NYSE:GMS)	GMS, a leading North American distributor of specialty building products, has acquired EMJ, a distributor of building materials to the commercial and construction end markets
Exterior Solutions	Gulfeagle Supply	Gulfeagle Supply, a full-line distributor of residential and commercial roofing and building products, has acquired Exterior Solutions, a distributor of siding, roofing and stucco materials

Target	Acquiror	Equipment Rental & Distribution Transactions
AMECO South America (Sub. of Fluor (NYSE:FLR))	Stracon Group (Port. Co. of Ashmore Group)	Stracon Group, a provider of integrated mining and construction services intended for open pit and underground operations, has acquired AMECO South America, a provider of equipment rentals via its fleet of 1,000 specialty assets catered towards the mining industry

A-1 Rental	R&R Group	R&R Group, an Idaho-based provider of construction equipment rentals, has acquired A-1 Rental, a full-service provider of construction equipment rentals and accessories for industrial manufacturers, contractors and homeowners with two locations in Idaho
Iron Horse Tools (Port. Co. of Bluehenge Capital Partners)	Pelican Energy Partners	Pelican Energy Partners, a Houston-based private equity firm, has acquired Iron Horse Tools, a leading provider of automated drilling chokes, as well as other equipment and tool rentals for the oil & gas industry

Target	Acquiror	Paper & Packaging Transactions
Max International & Key Assets from McAuliffe Paper	Iconex (Port. Co. of Atlas Holdings)	Iconex, a leading provider of highly differentiated label solutions and low-cost paper receipts, has acquired Max International, a leading supplier of direct thermal, liner-free, removable adhesive labels and key assets from its supply partner, McAuliffe Paper

Millennium Packaging	B2B Industrial Packaging (Port. Co. of GenNx360)	B2B Industrial Packaging, a distributor of packaging equipment and materials, has acquired Millennium Packaging, a distributor of flexible packaging to a variety of end markets
Greenwood Products	Calibre Scientific	Calibre Scientific, a provider of life science reagents, instruments and other consumables, has acquired Greenwood Products, a leading manufacturer of glass and plastic bottles, jars, vials and tubes for laboratory customers

Target	Acquiror	Industrial Equipment & Tech. Transactions
ECM Industries	nVent (NYSE:NVT)	nVent, a leading global full-service provider of electrical connection and protection solutions, has agreed to acquire ECM Industries, a global manufacturer of electrical products for construction and maintenance end markets, for \$1.1 billion

TAMCO	SPX Technologies (NYSE:SPXC)	SPX Technologies, a leading supplier of highly engineered products and technologies, has acquired TAMCO, a manufacturer of high-end dampers and air control products for commercial and industrial end markets, for \$125 million
Advanced Motion Systems	Applied Industrial Technologies (NYSE:AIT)	Applied Industrial Technologies, a leading value-added distributor of industrial products to the MRO and OEM industries, has acquired Advanced Motion Systems, a manufacturer of industrial automation products for a variety of end markets

Target	Acquiror	Specialty Chemicals & Materials
Novamont (Port. Co. of NB Renaissance & Investitori Associati)	Versalis (Sub. of. Eni (MIL:ENI))	Versalis, a leading manufacturer of a variety of plastics and rubbers, has agreed to acquire Novamont, a leading manufacturer of bioplastics and biochemicals from renewable sources

ACM	IMCD (AMS:IMCD)	IMCD, a leading manufacturer and distributor of specialty chemicals and food ingredients, has acquired ACM, a distributor of industrial chemicals including kaolin, calcium carbonate, coatings and adhesives
Vogler	Azelis (BRU:AZE)	Azelis, a leading innovation service provider for the specialty chemicals and food ingredients industries, has agreed to acquire Vogler, a leading Brazil-based distributor of specialty ingredients to the food & nutrition and animal nutrition end markets

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Selected TM Capital Industrials Experience

