

TECHNOLOGY MONTHLY

JUNE 2023

Our technology & tech-enabled services practice advises leading private and publicly traded technology companies including many of the world's most respected IT consulting, managed services, technical staffing and enterprise software providers.

ITS

Offshore ITS

Managed Services

IT Staffing

Info Services

VAR

HEADLINE TRANSACTIONS

TARGET

ACQUIROR

ACQUISITION SYNOPSISIS



- Brillio, a global digital technology service provider and portfolio company of Bain Capital, has acquired CloudStratex, a digital transformation and cloud consulting firm
- Founded in 2019, CloudStratex provides cloud infrastructure advisory services and specializes in building agile and efficient cloud infrastructure for clients looking to accelerate their digital transformation



- Accenture (NYSE: ACN), a leading IT service consultancy, has agreed to acquire Objectivity, a digital engineering firm specializing in cloud and platform development services
- Objectivity's extensive experience in platform engineering, cloud native computing and application modernization will bolster Accenture's Cloud First capabilities to help clients tap into more open and adaptable platform models and services in order to accelerate their digital transformation



- Globant (NYSE:GLOB), a San Francisco-based, digitally native technology services company, has acquired Pentalog France S.A., a French software development and digital services firm based in Orleans, France that is owned by Marlin Equity Partners
- Pentalog offers a wide range of services to businesses across industries, leveraging agile methodologies, cutting-edge technologies, and a global network of skilled professionals to deliver innovative solutions and accelerate digital transformation



- Accenture (NYSE:ACN), a leading IT service consultancy, has acquired Bourne Digital, an Australia-based digital design agency specializing in the SAP® ecosystem
- Bourne Digital builds design-led digital products and experiences for enterprise customers, including custom portal and web solutions, digital market, technology consulting, and mobile applications, aiming to help businesses establish a strong online presence and leverage digital technologies to achieve their goals



- BlueAlly Technology Solutions, a Source Capital portfolio company, has announced its acquisition of Corporate Armor, a leading supplier of technology, security, and infrastructure products
- Corporate Armor is a leading supplier of technology, security, and infrastructure products, offering one of the largest curated selections and focuses on superior quality, expert consultation and exceptional client service



- Meriplex, a provider of managed technology solutions backed by Vitruvian Partners and Clairvest Group, has acquired Systems Solution, Inc., a managed service provider headquartered in Pennsylvania
- Systems Solution, Inc. provides custom IT infrastructure solutions focused on keeping businesses productive and secure, as well as, follow-on application management support services



- Sourcepass, an industry-leading IT Services and Cybersecurity provider backed by Metropolitan Equity Partners, announced the strategic acquisition of machineLOGIC, a cloud and security managed services provider
- Based in Englewood, Colorado, machineLOGIC is a renowned managed IT service provider that specializes in cloud, security and automation solutions for small and mid-sized companies

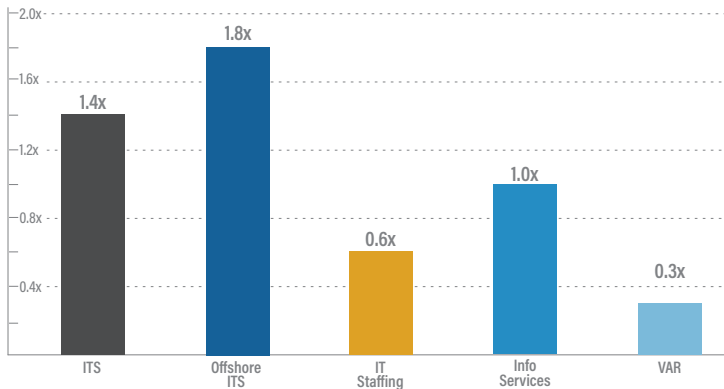
IT Services

VAR

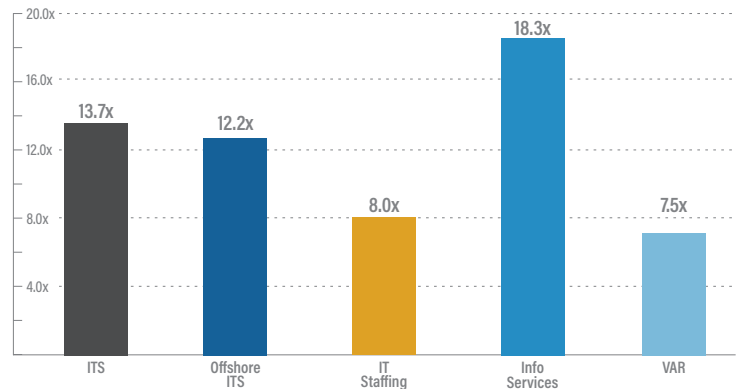
Managed Services

TECHNOLOGY GROWTH & VALUATION TRENDS

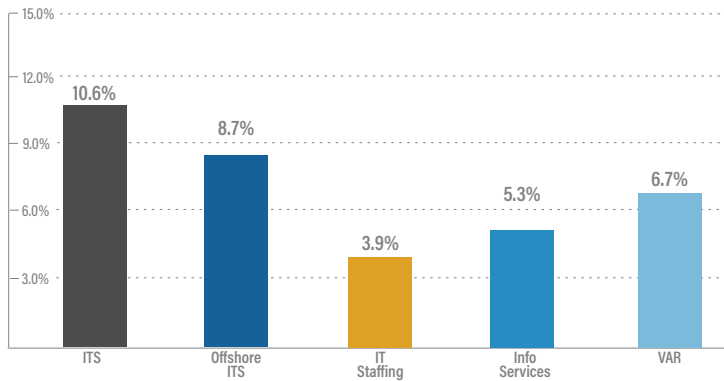
Enterprise Value / LTM Revenue



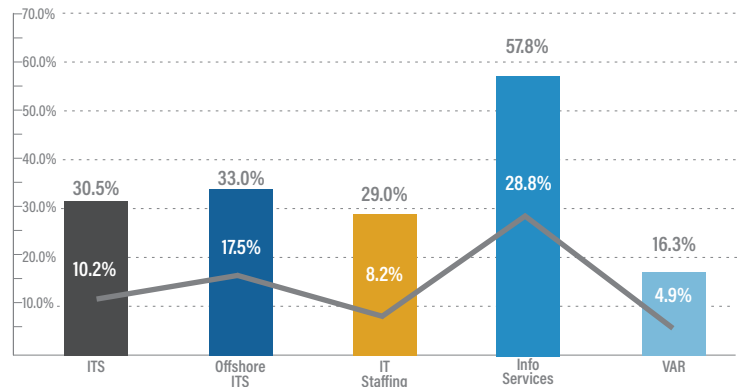
Enterprise Value / LTM EBITDA



LTM Revenue Growth

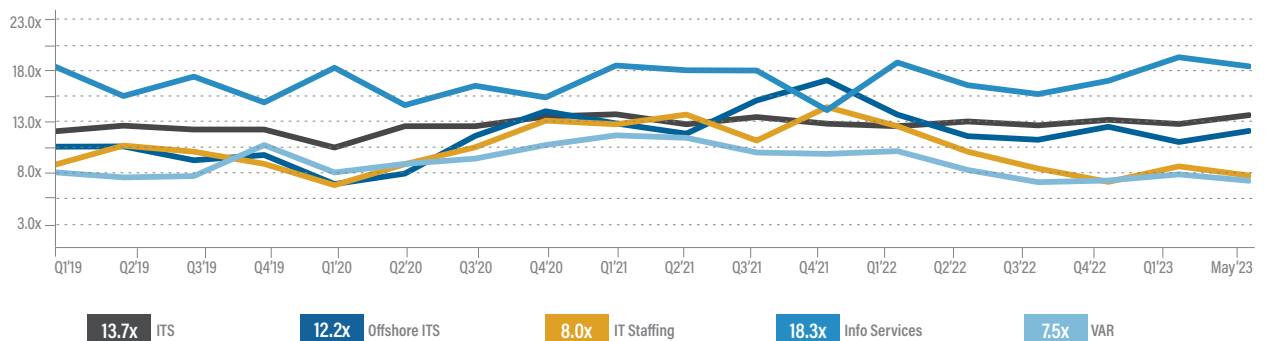


LTM Gross & EBITDA Margin*



*EBITDA Margins shown as the gray line.

TEV / EBITDA



SELECTED TECHNOLOGY TRANSACTIONS

Ann. Date	Sector	Acquiror	Target	Enterprise Value	Acquisition Synopsis
5/24/2023	IT Services	Agile Defense, Inc.	XOR Security LLC	NA	<ul style="list-style-type: none"> Agile Defense, an end-to-end provider of large-scale, digital transformation solutions to the Department of Defense (DoD) and other national security customers, announced the acquisition of XOR Security, an innovative provider of cybersecurity operations, cybersecurity engineering, and virtual security operation center (VSOC) services XOR Security provides enterprise-scale cybersecurity operations and platform engineering solutions that address the most prominent cybersecurity threats
5/16/2023	Managed Services	Nexus Technologies, Inc.	ICCS & Co., LLC	NA	<ul style="list-style-type: none"> NexusTek, a national provider of managed IT and technology consulting services and portfolio company of Abry Partners, has acquired ICCS & Co., LLC, a leading regional managed IT services provider ICCS is a prominent IT, and managed service provider with areas of expertise including Managed Services, Information Technology, Networking, Security, Backup & Disaster Recovery, Managed Security Services, Telecom and Cloud Services
5/11/2023	IT Services	ADNET Technologies, LLC	Tech II Business Services, Inc.	NA	<ul style="list-style-type: none"> ADNET Technologies, a Connecticut-based IT services company owned by Charter Technologies, a Oval Partners portfolio company, has acquired Tech II, a managed IT services firm based in Saratoga Springs, New York Tech II Business Services, founded in 1983, provides information technology consulting services in various areas such as infrastructure, managed, and cloud services
5/9/2023	IT Services	ArchLynk	WCS Consulting, LLC	NA	<ul style="list-style-type: none"> ArchLynk, a California-based digital supply-chain services company backed by BV Investments, has acquired industry peer WCS Consulting, based in Meridian, Idaho WCS Consulting, a premier SAP partner, holds a successful track record of developing and implementing global solutions, primarily focusing on supply chain process improvement, performance management, and deploying SAP supply chain applications
5/9/2023	Managed Services	IT Solutions Consulting, Inc.	Acropolis Computers, Inc.	NA	<ul style="list-style-type: none"> IT Solutions Consulting, LLC, a provider of Managed IT, Managed Security, and Application Development services in the Mid-Atlantic region, has acquired Acropolis Technology Group, a leading Managed Service Provider (MSP) Based in St. Louis, Acropolis Technology Group is a leading IT service provider specializing in cybersecurity, managed IT services, and cloud hosting for small and medium size businesses
5/5/2023	Managed Services	The 20 MSP	Computer Support Team, Inc.	NA	<ul style="list-style-type: none"> The 20 MSP, a Plano, Texas-based managed services provider for small-and medium-sized businesses, has acquired Computer Support Team, a managed service provided headquartered in the San Fernando and Conejo Valley areas. Computer Support Team provides IT support and consulting and has helped hundreds of businesses increase productivity and profitability by making IT a streamlined part of operations
5/2/2023	Managed Services	Walter Capital Partners; Alfar Capital	MSP Corp Investments Inc	\$73.3	<ul style="list-style-type: none"> Canadian private equity firms Alfar Capital and Walter Capital Partners have announced the acquisition of MSP Corp, a platform of managed service provider operators with headquarters in Edmonton and Guelph, Ontario MSP Corp provides managed IT services and specializes in cloud computing, cybersecurity, and IT support services

Selected TM Capital Technology Experience



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