

# INDUSTRIALS MONTHLY

FEBRUARY 2024

*Our Industrials expertise spans key sectors including building products, industrial equipment & technology, equipment rental & distribution, specialty materials and paper & packaging.*

Building Products














Industrial Equipment & Technology

Equipment Rental & Distribution

Specialty Chemicals & Materials

Paper & Packaging

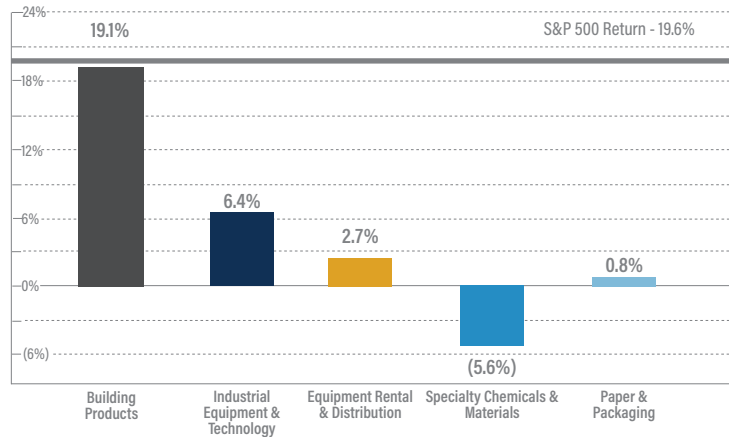
## HEADLINE TRANSACTIONS

	TARGET	ACQUIROR	ACQUISITION SYNOPSIS
Building Products	 a portfolio company of 		<ul style="list-style-type: none"> <li>Myers Industries (NYSE: MYE), a leading manufacturer of industrial products, has agreed to acquire Signature Systems, a portfolio company of Center Rock Capital, for \$350 million</li> <li>Signature Systems, which designs, engineers and manufactures composite matting products, serves the industrial, infrastructure, construction, oil and gas, government and stadium events end markets</li> <li>Implied Enterprise Transaction Value Multiple (2023E) EBITDA: 7.9x</li> </ul>
Industrial Equipment & Technology			<ul style="list-style-type: none"> <li>Kadant (NYSE: KAI), a global distributor of critical components, equipment and engineered systems used in process industries worldwide, has acquired KWS Manufacturing for \$84 million</li> <li>KWS Manufacturing is a manufacturer of conveying equipment for the bulk material handling industry</li> <li>Sectors served include the food, chemicals and wood industries</li> </ul>
Equipment Rental & Distribution	 a portfolio company of 		<ul style="list-style-type: none"> <li><b>TM Capital served as financial advisor to Gateway Dealer Network, a portfolio company of Brightstar Capital Partners, in its sale to Tuckahoe Holdings</b></li> <li>Gateway Dealer Network is one of the largest dealers of Bobcat-branded industrial equipment, offering a comprehensive range of new, used and rental equipment, as well as parts &amp; services throughout the Midwest, Southeast and Western U.S.</li> <li>Tuckahoe Holdings is a Richmond-based, family-run diversified holding company, focused on owning middle market companies indefinitely</li> </ul>
Specialty Chemicals & Materials	Emulsifiers Business of 		<ul style="list-style-type: none"> <li>Kingswood Capital Management, a Los Angeles-based private equity firm, has agreed to acquire Corbion's Emulsifier Business for \$362 million</li> <li>Corbion's Emulsifier Business is a manufacturer of emulsifiers used in processed foods such as baked goods, dairy products, chilled foods and more</li> <li>The acquisition provides Kingswood Capital Management with access to two U.S. manufacturing plants and 175 employees</li> </ul>
Paper & Packaging		 a portfolio company of 	<ul style="list-style-type: none"> <li>SupplyOne, a portfolio company of Wellspring Capital Management, has acquired Crownhill Packaging</li> <li>SupplyOne is a leading provider of corrugated and other value-added packaging products, equipment and services</li> <li>Crownhill Packaging is a specialty packaging distribution and value-added services platform</li> </ul>

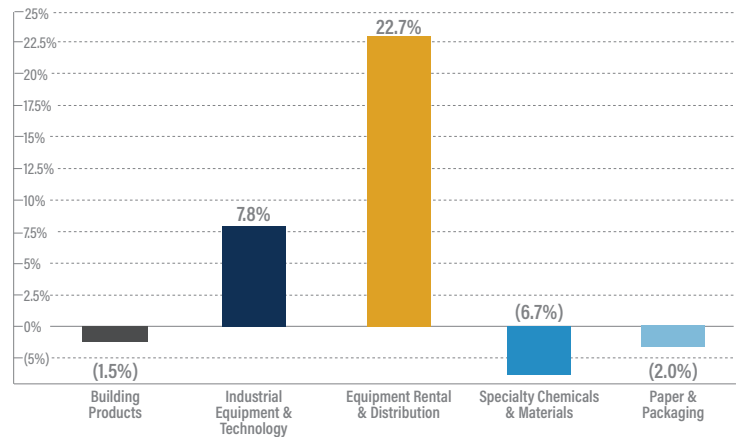
# INDUSTRIALS GROWTH & VALUATION TRENDS

Note: Financial Information as of January 31, 2024

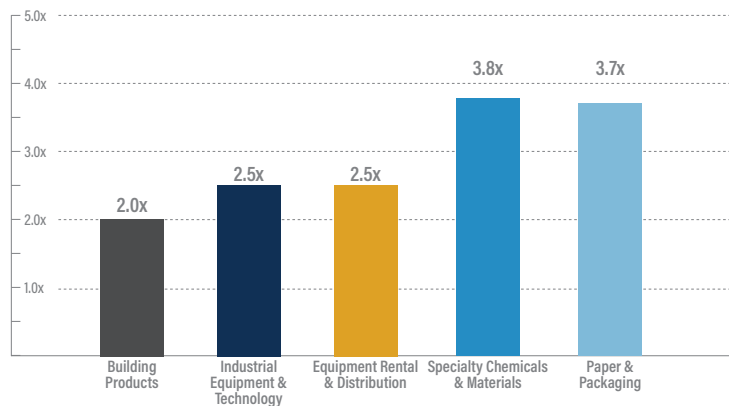
## One-Year Stock Return



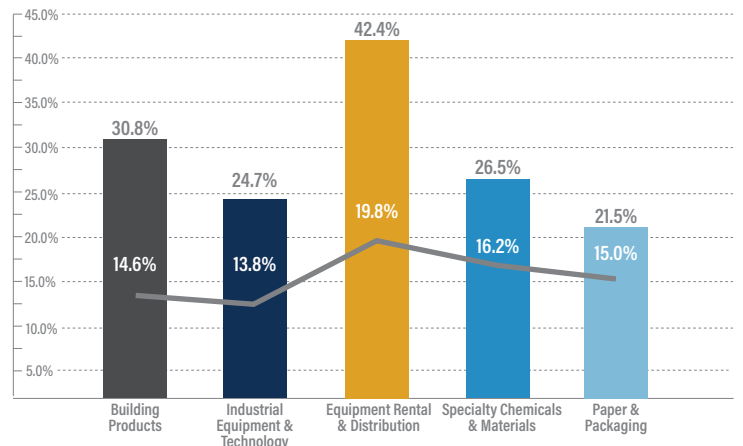
## One-Year Revenue Growth



## LTM Debt/EBITDA

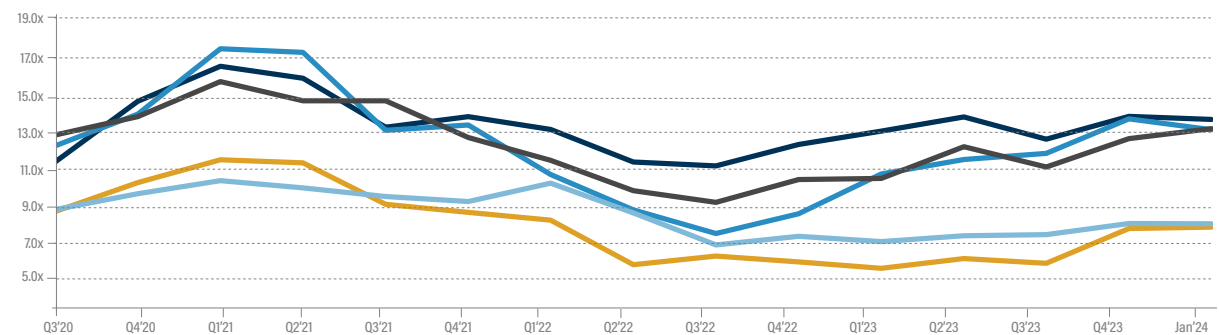


## LTM Gross and EBITDA Margins\*



\*EBITDA Margins shown as the gray line.

## TEV/EBITDA



13.0x Building Products 13.4x Industrial Equipment & Technology 8.4x Equipment Rental & Distribution 13.0x Specialty Chemicals & Materials 8.6x Paper & Packaging

# SELECTED INDUSTRIALS TRANSACTIONS

Target	Acquiror	Building Products Transactions
Precast Wall Systems	Permacast	Permacast, a manufacturer of precast concrete walls, has acquired Precast Wall Systems, a manufacturer and installer of concrete walls
NEG Building Products	Erie Materials	Erie Materials, a distributor of residential & commercial roofing, siding, windows, doors and related building materials, has acquired NEG Building Products, a manufacturer and distributor of metal trim and roofing accessories
Robbins Sports Surfaces	L2 Capital Partners	L2 Capital Partners, a Miami-based private equity firm, has acquired RobbinsSports Surfaces, a manufacturer of indoor sports surfaces

Target	Acquiror	Equipment Rental & Distribution Transactions
McGrath RentCorp (NSDQ: MGRC)	WilScot Mobile Mini (NSDQ: WSC)	WilScot Mobile Mini, a leading provider of temporary space solutions, has agreed to acquire McGrath RentCorp, a leading provider of B2B modular building, portable storage and electronic test equipment rental solutions. for \$3.8 billion
Fourth Generation	CES Power (Port. Co. of Allied Industrial Partners)	CES Power, a global distributor of sustainable mobile power generation, distribution and temperature control solutions, has acquired Fourth Generation, a provider of temporary power services to live events and the entertainment industry
Trench Shore Rentals	Sunstate Equipment	Sunstate Equipment, a distributor of construction rental equipment and tools to construction, industrial and special event companies, has acquired Trench Shore Rentals, a distributor of underground shoring, trench-cover plate and trench safety equipment

Target	Acquiror	Paper & Packaging Transactions
DisSolves	Big Idea Ventures	Big Idea Ventures, a New York-based venture capital firm, has acquired DisSolves, a manufacturer of dissolvable packaging material for the food industry
Bellwyck Packaging	Max Solutions	Max Solutions, a manufacturer and distributor of specialty packaging solutions to healthcare and consumer markets, has acquired Bellwyck Packaging, a manufacturer of packaging products and solutions for healthcare, cosmetic, personal care and other luxury markets
Corrugated Packaging Business of Sumter Packaging Corporation	Hood Container	Hood Container, a manufacturer and distributor of paper, cardboard containers and packaging products, has acquired the Corrugated Packaging Business of Sumter Packaging Corporation, a manufacturer of paper packaging products

## Selected TM Capital Industrials Experience

**GDN** GATEWAY DEALER NETWORK  
A PORTFOLIO COMPANY OF  
**BRIGHTSTAR** CAPITAL PARTNERS  
HAS BEEN ACQUIRED BY  
**TUCKAHOE** HOLDINGS

**INTEGRATED OPENINGS SOLUTIONS**  
HAS PARTNERED WITH  
**Frontenac**

**Pinnacle Cranes**  
A PORTFOLIO COMPANY OF  
**Western Allegheny Capital**  
HAS BEEN ACQUIRED BY  
**ASE** ATLANTIC & SOUTHEAST  
A SUBSIDIARY OF  
**KELLY TRACTOR CAT**

**HYDRAULEX**  
The Right Replacement, Right Now™  
HAS BEEN ACQUIRED BY  
**BBB INDUSTRIES**  
A PORTFOLIO COMPANY OF  
**CLEARLAKE**

**FORMTECH** POLYESTER FORMS, INC.  
A PORTFOLIO COMPANY OF  
**KCP** KIRKLAND CAPITAL PARTNERS  
HAS BEEN ACQUIRED BY  
**WHITE CAP**  
A PORTFOLIO COMPANY OF  
**THE STEERING GROUP**

**CW PF** CARLISLE wide plank floors™  
A PORTFOLIO COMPANY OF  
**JMH Capital**  
HAS BEEN ACQUIRED BY  
**SWITCHBACK** EQUITY

Target	Acquiror	Industrial Equipment & Tech. Transactions
Wisconsin Metal Parts	SOLV Metals	SOLV Metals, a provider of metal manufacturing and fabrication solutions, has acquired Wisconsin Metal Parts, a provider of comprehensive manufacturing solutions for metal part production
Star Precision Manufacturing	Maysteel Industries (Port. Co. of Littlejohn Capital)	Maysteel Industries, a manufacturer of custom and OEM sheet metal fabricated assemblies, has acquired Star Precision Manufacturing, a provider of sheet metal fabrication, precision machining and complete finishing solutions
The Coats Company (Sub. of Vontier Corporation)	Victor Capital Partners	Victor Capital Partners, a Greenwich-based private equity firm, has acquired The Coats Company, a manufacturer and distributor of wheel service, alignment, inspection, lift and shop productivity equipment and services

Target	Acquiror	Specialty Chemicals & Materials
TLC Ingredients	Shrieve Chemical (Port. Co. of Gemspring Capital)	Shrieve Chemical, a leading value-added distributor of industrial chemicals, performance fluids and specialty lubricants, has acquired TLC Ingredients, a distributor of food ingredients, industrial chemicals and phenolic resins
Polycorp	Arsenal Capital Partners	Arsenal Capital Partners, a New York- based private equity firm, has acquired Polycorp, a leading manufacturer of engineered elastomer solutions
Silberline Manufacturing	Altana	Altana, a global manufacturer and distributor of specialty chemical products, has agreed to acquire Silberline Manufacturing, a manufacturer of aluminum effect pigments

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