

INDUSTRIALS MONTHLY

APRIL 2024

Our Industrials expertise spans key sectors including building products, industrial equipment & technology, equipment rental & distribution, specialty materials and paper & packaging.

Building Products












Industrial Equipment & Technology

Equipment Rental & Distribution

Specialty Chemicals & Materials

Paper & Packaging

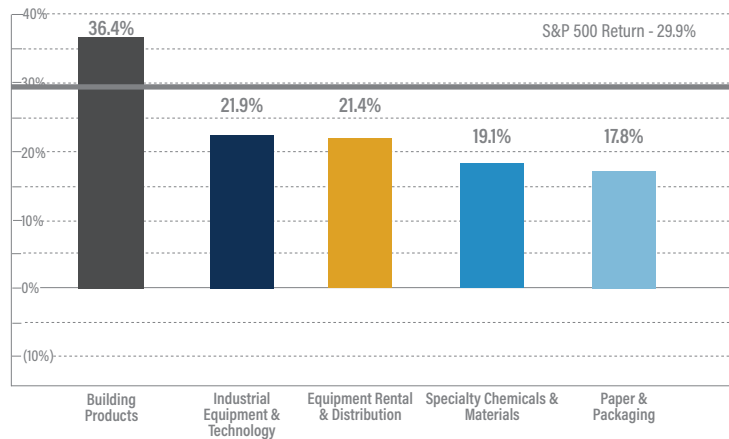
HEADLINE TRANSACTIONS

	TARGET	ACQUIROR	ACQUISITION SYNOPSISIS
Building Products	 a portfolio company of Berkshire Partners LGP		<ul style="list-style-type: none"> The Home Depot (NYSE:HD), a leading distributor of building materials, home improvement products, lawn and garden products and décor products, has agreed to acquire SRS Distribution, a portfolio company of Berkshire Partners and Leonard Green & Partners, for \$18.3 billion SRS Distribution is a leading distributor of roofing products such as fasteners, gutters, lumber & plywood products The acquisition will accelerate The Home Depot's growth with its residential professional customer base
Industrial Equipment & Technology			<ul style="list-style-type: none"> MiddleGround Capital, a Lexington-based private equity firm, has agreed to acquire The L.S. Starrett Company (NYSE:SCX) for \$136 million The L.S. Starrett Company is a leading manufacturer of high-end precision measuring tools, cutting equipment and metrology systems Implied Enterprise Transaction Value Multiple (2023) EBITDA: 4.5x
Equipment Rental & Distribution			<ul style="list-style-type: none"> United Rentals, the world's largest equipment rental company, has agreed to acquire Yak Access, a portfolio company of Platinum Equity, for \$1.1 billion Yak Access is a leader in the North American matting industry with a fleet of approximately 600,000 hardwood, softwood, and composite mats providing surface protection across both construction and maintenance, repair and operations (MRO) applications Implied Enterprise Transaction Value Multiple (2023) EBITDA: 6.4x
Specialty Chemicals & Materials	Pharma Solutions Business of 		<ul style="list-style-type: none"> Roquette, a leading French based distributor of plant-based ingredients, has acquired IFF's Pharma Solutions Business (NYSE: IFF) for \$2.9 billion IFF's Pharma Solutions Business is a leading manufacturer of pharmaceutical excipients Implied Enterprise Transaction Value Multiple (2023) EBITDA: 13.0x
Paper & Packaging		 a portfolio company of 	<ul style="list-style-type: none"> TM Capital served as financial advisor to UP Paper in connection with its sale to ProAmpac, a portfolio company of Pritzker Private Capital UP Paper is a leading North American producer of 100% unbleached recycled kraft paper for packaging applications and serves an expansive roster of customers in the food service, eCommerce and consumer retail markets ProAmpac is a global leader in flexible packaging and material science, serving more than 5,000 customers in a diverse set of end markets

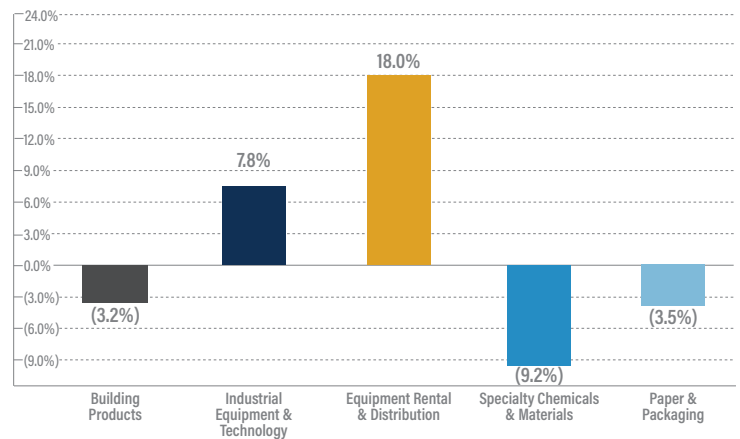
INDUSTRIALS GROWTH & VALUATION TRENDS

Note: Financial Information as of March 31, 2024

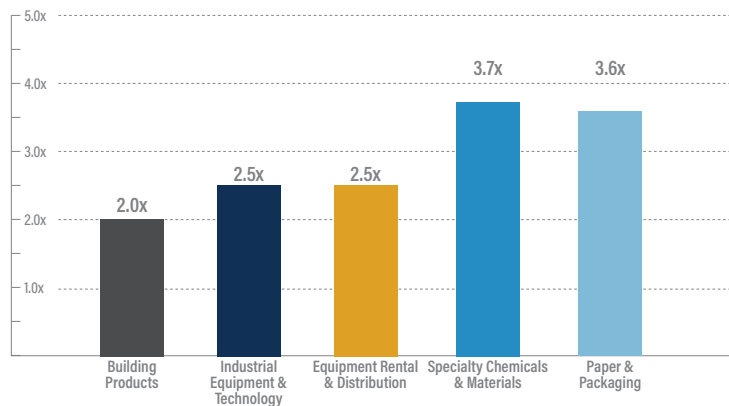
One-Year Stock Return



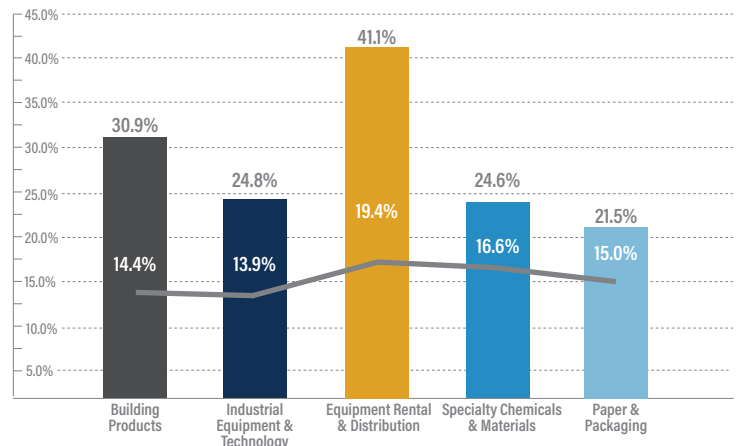
One-Year Revenue Growth



LTM Debt/EBITDA

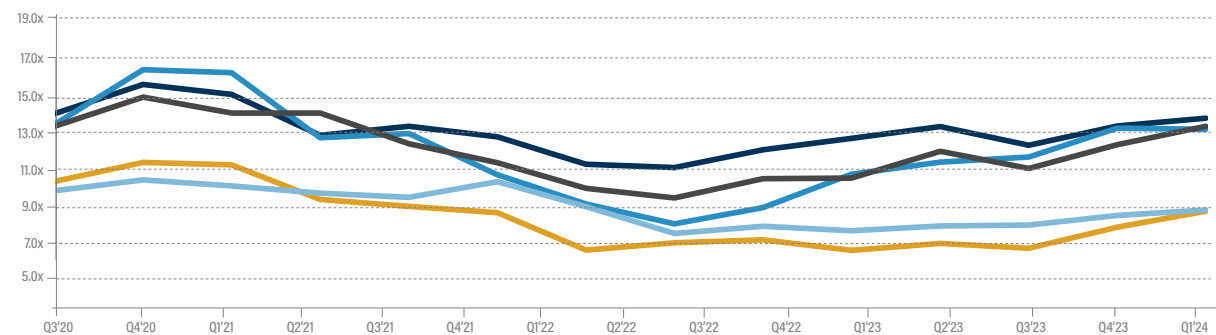


LTM Gross and EBITDA Margins*



*EBITDA Margins shown as the gray line.

TEV/EBITDA



13.6x Building Products 14.0x Industrial Equipment & Technology 8.8x Equipment Rental & Distribution 13.4x Specialty Chemicals & Materials 8.9x Paper & Packaging

SELECTED INDUSTRIALS TRANSACTIONS

Target	Acquiror	Building Products Transactions
Harvey Industries	Cornerstone Building Brands	Cornerstone Building Brands, a manufacturer and installer of external building products for commercial, residential and repair / remodel markets, has agreed to acquire Harvey Industries, a manufacturer and distributor of building products such as windows, entry doors, porch enclosures and more
Homestead Building Systems	US LBM (Port. Co. of Bain Capital and Platinum Equity)	US LBM, a leading distributor of specialty building materials, has acquired Homestead Building Systems, a manufacturer of turnkey structural building components
Door Supply of N.J.	Unified Door and Hardware Group	Unified Door and Hardware Group, a distributor of doors and hardware, has acquired Door Supply of N.J., a distributor of commercial metal frames, doors and hardware

Target	Acquiror	Equipment Rental & Distribution Transactions
Action Equipment Rentals	Cooper Equipment Rentals (Port. Co. of SeaFort Capital)	Cooper Equipment Rentals, a leading provider of compact, aerial, heavy construction, pump, power and trench safety rental equipment, has acquired Action Equipment Rentals, a provider of construction equipment rentals, sales and services
Big W Sales	Fairbank Equipment (Port. Co. of Pflugsten Partners)	Fairbank Equipment, a manufacturer and distributor of agricultural and propane parts, components, trailers and equipment, has acquired Big W Sales, a distributor of farm and garden machinery and spray application equipment
Select Equipment Rentals	All Choice Rentals	All Choice Rentals, a distributor of aerial equipment, compaction equipment, fencing, general equipment and more, has acquired Select Equipment Rentals, a provider of equipment rentals, sales and services to contractors, home builders, homeowners and other companies

Target	Acquiror	Paper & Packaging Transactions
Vericast	R.R. Donnelley & Sons	R.R. Donnelley & Sons, a global provider of marketing, packaging, print and supply chain solutions, has agreed to acquire Vericast, a provider of digital and print marketing solutions such as display advertising, email marketing, shared mail, free standing inserts and coupon clearing
Brawner Paper	Imperial Dade (Port Co. of Advent International)	Imperial Dade, a leading distributor of food service disposables and janitorial supplies, has acquired Brawner Paper, a distributor of paper products and janitorial supplies
Crane Stationery	WP Strategic Holdings	WP Strategic Holdings, an Albany-based private equity firm, has acquired Crane Stationery a distributor of luxury stationery products

Target	Acquiror	Industrial Equipment & Tech. Transactions
Pro-Seal	DXP Enterprises (NSDQ:DXPE)	DXP Enterprises, a leading provider of pumping solutions, supply chain services and maintenance, repair, operating and production ("MROP") services, has acquired Pro-Seal a leading distributor of pumping systems, fluid sealing, related seal support systems and other industrial pumping equipment
Northeast Air Solutions	American Air Filter	American Air Filter, a manufacturer and distributor of air filtration products, has acquired Northeast Air Solutions, a distributor of registers, grilles, diffusers, terminal units, fan coils and other air distribution products
Quinn Enterprise Holdings	American Event Services	American Event Services, a manufacturer of custom temperature control equipment for temporary or permanent applications, has acquired Quinn Enterprise Holdings a manufacturer of custom UL-listed packaged HVAC, plumbing and fire-protection systems

Target	Acquiror	Specialty Chemicals & Materials
Entegris' Pipeline and Industrial Material Business (NSDQ:ENTG)	SCF Partners	SCF Partners, a Houston-based energy investment firm, has acquired Entegris' Pipeline and Industrial Material Business, a distributor of drag reducing agents and a range of valve maintenance products and services for pipeline operations, for \$285 million
Evonik's Superabsorbents Business (ETR: EVK)	International Chemical Investors Group	International Chemical Investors Group, an industrial holding group of comprised of mid-sized chemical and pharmaceutical businesses, has acquired Evonik's Superabsorbents Business, a manufacturer of powdered polymers used as absorbent materials in diapers and other hygiene products
Valley Solvents & Chemicals	Univar (Port Co. of Apollo Global Management)	Univar, a leading global distributor of chemicals and ingredients, has acquired Valley Solvents & Chemicals, a distributor of solvents and inorganics and a provider of waste management services in the Texas and Gulf Coast region

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Selected TM Capital Industrials Experience

