









TM Capital's ASC/Outpatient Services Spotlight

Summer 2025

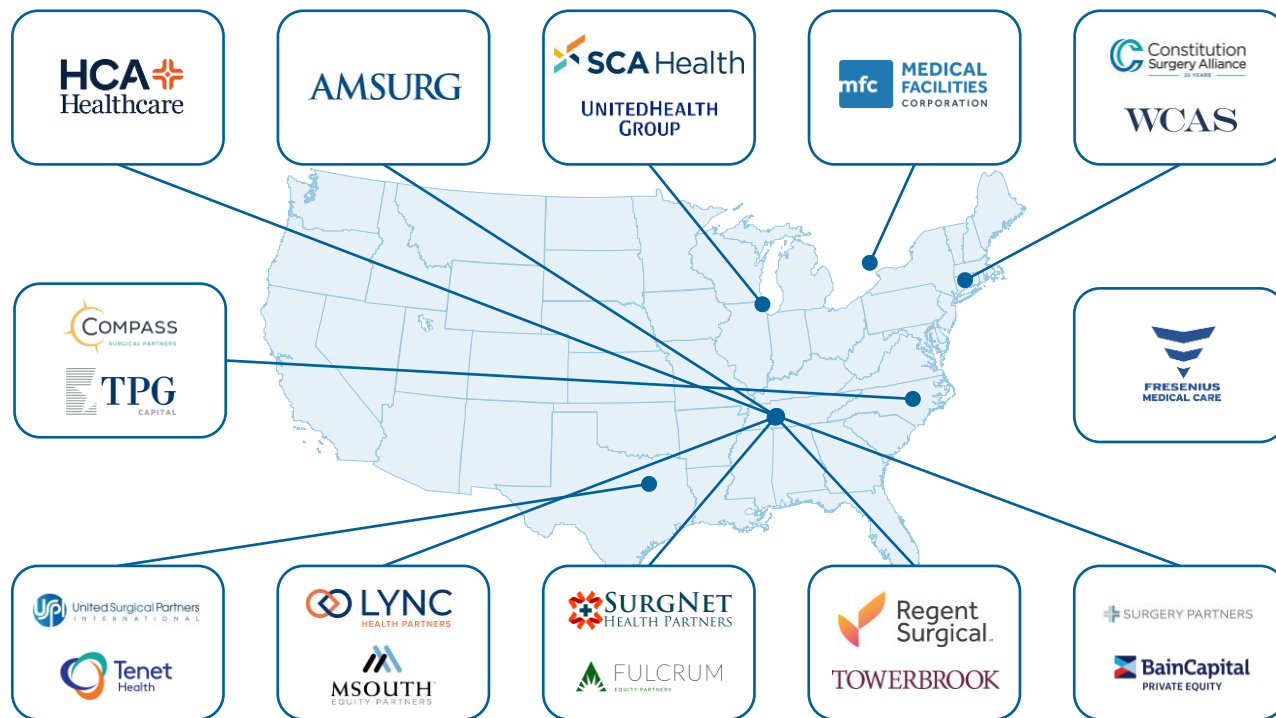


TM Capital Experience

Our healthcare team architects highly complex, market-defining outcomes for physician- and sponsor-owned ambulatory surgery centers and other outpatient facilities and services including office-based labs, hospital outpatient departments, imaging centers, urgent care facilities, and telehealth businesses.

	Target	Partner	Acquisition Synopsis
ASC/ OBL			<ul style="list-style-type: none"> The Surgery Center, LLC ("TSC") entered into a joint venture with Surgery Partners (NASDAQ), a portfolio company of Bain Capital. TSC is a Franklin, WI-based multi-specialty Medicare approved and Accreditation Association for Ambulatory Health Care accredited facility. Headquartered in Brentwood, TN, Surgery Partners is a leading healthcare services company with a differentiated outpatient delivery model focused on providing high-quality, cost-effective solutions for surgical and related ancillary care in support of both patients and physicians. Founded in 2004, Surgery Partners is one of the largest and fastest growing surgical services businesses in the country, with more than 200 locations in 33 states, including ambulatory surgery centers, surgical hospitals, multi-specialty physician practices and urgent care facilities. A senior member of TM Capital's healthcare team led this transaction at a prior firm.
Imaging Centers			<ul style="list-style-type: none"> Medical Diagnostics, Inc. (NASDAQ) ("MDI") acquired by NMR Systems Inc. (NASDAQ) after Raytel Medical Corp. (NASDAQ) launched an unsolicited tender offer to acquire MDI. MDI is a provider of diagnostic imaging services through a network of magnetic resonance imaging centers. It owns two freestanding facilities and 10 mobile MRI systems serving 29 hospitals. Advanced NMR sells specialized MRI components, including echo-planar imaging software and neurological head coils, sold mainly through a sales alliance with GE Medical Systems.
HOPD/ POH			<ul style="list-style-type: none"> Midwest Orthopedic Specialty Hospital ("MOSH") entered into a joint venture with Surgery Partners (NASDAQ), a portfolio company of Bain Capital. Headquartered in Brentwood, TN, Surgery Partners is a leading healthcare services company with a differentiated outpatient delivery model focused on providing high-quality, cost-effective solutions for surgical and related ancillary care in support of both patients and physicians. Founded in 2004, Surgery Partners is one of the largest and fastest growing surgical services businesses in the country, with more than 200 locations in 33 states, including ambulatory surgery centers, surgical hospitals, multi-specialty physician practices and urgent care facilities. A senior member of TM Capital's healthcare team led this transaction at a prior firm.
Urgent Care/ Telehealth			<ul style="list-style-type: none"> MDLIVE Inc., one of the three largest and fastest growing telehealth urgent care companies in the U.S. offering healthcare services in all 50 states, received a \$50 million crossover equity investment from Sixth Street Growth. MDLIVE offers convenient, affordable and contagion-free healthcare services to more than 45 million members nationwide. Its network of board-certified physicians, dermatologists, psychiatrists and therapists are specially trained and are committed to the highest quality treatment and the best possible patient experience. Sixth Street is a global investment business with approximately \$47 billion in assets under management and committed capital. A senior member of Janney Montgomery Scott's capital markets team was involved in this transaction at a prior firm.

Sector Landscape



Sector Insights

As institutional interest continues to move downstream from providers of care to services to providers of care, outpatient facilities (whether ASCs, OBLs or otherwise) have seen strong, renewed interest from sponsors. Evidenced by recent activity in the market including investment in CSA by WCAS, news of Bain Capital nearing a take-private of Surgery Partners, and the successful ongoing investments of portfolio companies of Towerbrook, Fulcrum and others, we expect what is a highly fragmented space (despite the existence of several very large players - e.g. USPI, SCA, HCA) to see increased volume of consolidation. The category's attractiveness and growth is driven by several factors including increased outflows of procedure volumes from inpatient to outpatient settings, enhanced operational efficiency led by increasingly prevalent and sophisticated outsourced service providers supporting administrators, technological advancements, a favorable regulatory landscape, elevated patient satisfaction/increased quality of care trends, and continued development of relationships with hospital systems and commercial payors.

Josh Mastracci
Managing Director, TM Capital

Platform News

Q1 earnings call: [S]ome of the initiatives that are critical to our sustained long-term growth [include de novo facilities, margin expansion, and M&A efforts.] Since 2022, we've opened 20 de novo facilities, and we currently have 10 under construction as well as a robust pipeline of future de novos, we expect to begin development soon. . . . During the [last] quarter, we saw a slight margin pressure primarily due to the mix of business that will improve throughout the year. When we consider our continued growth, ongoing procurement, operating efficiency initiatives and synergy achieved on previously acquired facilities, we have high confidence to deliver margin expansion annually as our guidance implies for 2025. The third and final leg of our long-term growth algorithm is acquiring and integrating accretive surgical facilities into our platform. I'm immensely proud of our dedicated development team that manages and maintains a robust pipeline of attractive partnership opportunities. To date in 2025, we deployed \$55 million and have added 5 surgical facilities at an effective multiple under 8x adjusted EBITDA.

Eric Evans
CEO, Surgery Partners



Sector Activity



Target (Date)	Acquiror	Synopsis
Constitution Surgery Alliance (Apr. '25)	Welsh, Carson, Anderson & Stowe	CSA is a leading operator of outpatient surgery centers. Over the past 25 years, CSA has developed 26 surgery centers, including 15 health system joint ventures, and has partnered with more than 500 surgeons and physicians.
Pinnacle Surgery Center (Apr. '25)	AMSURG	Covington, LA-based outpatient facility - 8,787 square feet with three operating rooms and one procedure room. Pinnacle Surgery Center is home to 17 skilled physicians who specialize in spine, pain management and eye procedures.
Weston Cosmetic Surgery Center (Apr. '25)	H/K/B Cosmetic Surgery	A premier cosmetic surgery practice and med spa serving the greater Miami and Fort Lauderdale area under the leadership of Charles Messa, M.D., FACS. H/K/B now has eleven locations across six southeastern and Sunbelt states.
Eye Center of Central Georgia (Mar. '25)	Eye Health America (LLR Partners)	This represents EHA's 30th partnership and 14th Ambulatory Surgery Center strengthening its footprint in Georgia, adding to its established practices in Columbus (West Georgia Eye Care Center) and Augusta (Southeast Retina Center).
Summit Spine & Joint Centers (MSouth Equity) (Mar. '25)	Wellspring Capital Management	Summit is a leading provider of minimally invasive spine services in the southeastern US. Headquartered in Georgia, Summit manages and operates 17 ASCs and 44 clinics across Georgia, North Carolina, South Carolina, and Tennessee.
Black Hills Orthopedic and Spine Center (Nov. '24)	Sanford Health	20-location, 21-physician South Dakota-based musculoskeletal practice and facilities acquired by Sanford Health - the largest rural health system in the United States. Additional locations in North Dakota, Wyoming and Nebraska.

In the News

Top Ambulatory Surgery Center Trends for 2025



ASCs in 2024: A Year in Review

Top 10 ambulatory surgery center service line shifts from hospitals

From Market Trends to Physician Engagement: Key Strategies for ASC Growth and Differentiation

To learn more about TM Capital or to discuss our work with clients in this sector, please contact any of TM's healthcare team members listed below:



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ABOUT TM CAPITAL

Founded in 1989 and now part of Janney Montgomery Scott, TM Capital is the client-first investment banking team advising industry leading companies across North America and around the world. In everything we do, our professionals share a relentless commitment to engineering extraordinary outcomes with an unmatched standard of client care. Over the last three decades, we have completed more than 350 transactions with a combined value in excess of \$25 billion. With offices in Atlanta, Boston and New York, our mission critical capabilities include complex mergers and acquisitions; debt and equity financings; minority and majority recapitalizations; restructurings; and board advisory services. TM Capital is also a founding member firm of Oaklins, the world's most experienced mid-market M&A advisor with 700 M&A professionals in 60 offices operating in the major financial centers around the world. For more information, please visit www.tmcapital.com.