

# **BUSINESS SERVICES MONTHLY**

SEPTEMBER 2025

Our team brings a uniquely tech-enabled focus to mission critical, outsourced service companies in the facilities, industrial, value-added distribution, logistics and business process outsourcing sectors

Industrial **Facilities** Distribution Logistics Business Process Outsourcing (BPO)



### **HEADLINE TRANSACTIONS**

TARGET

ACOUROR

ACQUISITION SYNOPSIS

**PERFORMANCE** 

Riverside







- · Summit Fire & Security ("Summit"), a portfolio company of BDT & MSD Partners, has acquired Performance Systems Integration, an Oregonbased fire & life safety services provider, from the The Riverside Company
- · Performance Systems Integration provides fire & life safety solutions, including installation, routine monitoring, inspection and compliance services to commercial facilities and marine vessels
- With this acquisition, Summit further solidifies its presence in the Pacific Northwest, strengthens its capabilities in marine fire & life safety and now operates a total of 125 locations across 37 states





- · Crossplane Capital, a Dallas-based private equity firm, has acquired Mooring USA ("Mooring"), a provider of commercial disaster recovery and construction services
- · Mooring provides end-to-end disaster restoration and commercial construction services, including fire, water and wind damage repair, as well
- · Crossplane Capital plans to partner with the existing management team to grow Mooring's suite of services offered and expand the company's footprint across the broader Southwest





- Imperial Dade, a portfolio company of Advent International, has acquired BradyPLUS, a distributor of janitorial, sanitation and industrial packaging products, from Warburg Pincus
- BradyPLUS distributes a comprehensive set of janitorial, sanitation, foodservice and industrial packaging products to a diverse array of end markets, including the education, government, healthcare, hospitality and grocery industries
- This transaction unites two leading distributors in the janitorial and sanitation space, significantly expanding Imperial Dade's geographic reach and product offering





- Echo Global Logistics, a portfolio company of The Jordan Company, has acquired FreightSaver, a provider of supply chain management and
- · FreightSaver provides tech-enabled transportation and freight management solutions, including full truckload and less-than-truckload, expedited shipping, managed transportation and related logistics services to a diverse set of customers
- · With this acquisition, Echo Global Logistics expands its geographies served throughout North America and strengthens its core offering of tech-enabled managed transportation services





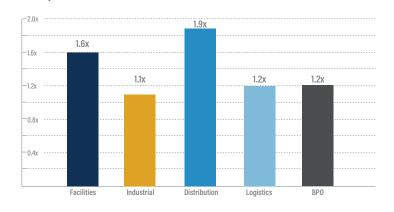
- Gridiron Capital, a Connecticut-based private equity firm, has acquired ABC Legal Services ("ABC Legal"), a provider of outsourced legal and document management services, from Aquiline Capital Partners
- ABC Legal provides service of process, document management and court filing solutions, including control compliance, e-filing and related legal logistics to customers across 50 states and 88 countries
- Gridiron Capital plans to invest meaningfully in building out ABC Legal's customer-facing technology platform and integrating tech-enabled processes into the company's current operations



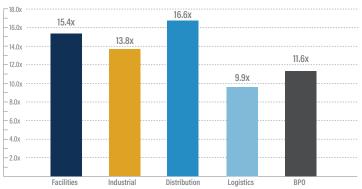


# **BUSINESS SERVICES GROWTH & VALUATION TRENDS**

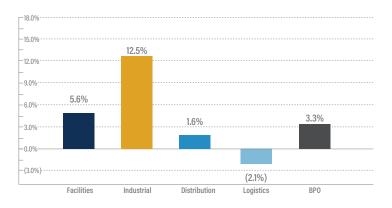
## Enterprise Value / LTM Revenue



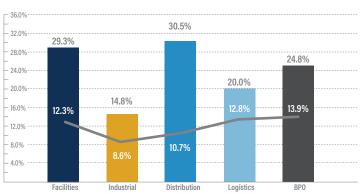
#### **Enterprise Value / LTM EBITDA**



#### LTM Revenue Growth

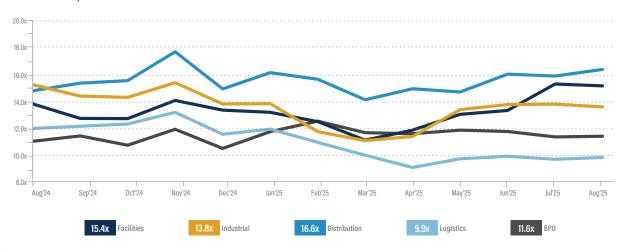


#### LTM Gross & EBITDA Margins\*



\*EBITDA Margins shown as the gray line.

#### **EBITDA Multiples Trends**









Target	Acquiror	Industrial Transactions
Shermco Industries (Gryphon Investors)	Blackstone (NYSE:BX)	Shermco Industries provides electrical maintenance, engineering and testing solutions to a wide array of end markets
06 Environmental (Warren Equity Partners)	Quad-C Management	06 Environmental provides environmental remediation, waste management, industrial cleaning and demolition services
Brown & Root Industrial Services (Bernhard Capital Partners)	One Equity Partners	Brown & Root Industrial Services provides engineering, project management, land surveying and procurement services

Target	Acquiror	Distribution Transactions
Ritchie Environmental Solutions	Ferguson (NYSE:FERG)	Ritchie Environmental Solutions distributes water and wastewater treatment products
Southwest Seal & Supply	Aberdeen Dynamics	Southwest Seal & Supply distributes specialty sealing, hydraulic hoses, fittings, gasketing and related fluid control products
MRO Supply	Haggard & Stocking Associates	MRO Supply distributes industrial supplies and personal protective equipment

Target	Acquiror	Logistics Transactions
Savannah River Logistics	Komar Distribution Services	Savannah River Logistics provides end-to-end logistics services, including warehousing, freight management and less-than-truckload transportation
Janel Group (Janel Corporation)	Rubicon Technology (OTCPK:RBTC)	Janel Group provides freight forwarding, customs brokerage, warehousing, crating and international transportation services
Southwind Freight and Global Logistics	Pinch Flatbed	Southwind Freight and Global Logistics provides trucking, warehousing and related 3PL logistics services

Target	Acquiror	BPO Transactions
PD Insurance Services	Arthur J. Gallagher (NYSE:AJG)	PD Insurance Services provides commercial insurance services and solutions, with a focus on the agricultural sector
Empower Partnerships	Hueman People Solutions	Empower Partnerships provides human resources consulting, direct placement and recruitment process outsourcing services
Gioffre & Company	Cohen & Co. (NYSEAM:COHN)	Gioffre & Company provides outsourced accounting, financial reporting, tax and CFO support services for public and large private companies

#### TM Capital's Business Services Industry Contacts



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