

HEALTHCARE MONTHLY

OCTOBER 2025

Our healthcare team architects market-defining outcomes for some of the most innovative medical device, life science and diagnostics, healthcare services and pharmaceutical companies in the world.

BioTech / Pharma **Healthcare Services** Life Sciences / Diagnostics **Medical Devices**

HEADLINE TRANSACTIONS

ACQUISITION SYNOPSIS







- TM Capital served as exclusive financial advisor to Griffin Concierge Medical in its recapitalization by Revelstoke Capital **Partners**
- Griffin Concierge Medical is a physician-owned multi-site membership-based concierge primary and preventive care provider
- Griffin is a leader in the concierge market's "deluxe" segment, and is well-positioned for future growth as consumers increasingly seek personalized healthcare solutions
- · Revelstoke is a Denver-based, healthcare-focused private equity firm with \$5.5 billion of assets under management



- Resonetics, backed by The Carlyle Group and GTCR, has entered a definitive agreement to acquire Eden Holdings
- Eden is a precision manufacturer specializing in injection molding and micro machining solutions for critical medical devices
- Resonetics is an engineering and manufacturing solutions provider for the medical device industry, focusing on laser processing, nitinol manufacturing, thin-wall stainless steel, nitinol & precious metal tubing and photochemical machining



- Pfizer Inc. (NYSE: PFE) has entered a definitive agreement to acquire Metsera, Inc. (NASD: MTSR)
- Metsera is a clinical-stage biopharmaceutical company developing medicines for obesity and cardiometabolic diseases
- Pfizer is a research-based global biopharmaceutical company that develops and manufactures medications and with a focus on various therapeutic areas including immunology, oncology, cardiology, endocrinology and neurology
- Total Consideration: \$4.9 billion cash

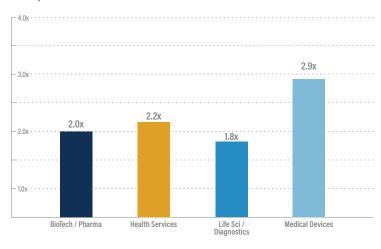


- Roche (SIX: RO) has entered a definitive agreement to acquire 89bio, Inc. (NASD: ETNB)
- 89bio is a clinical-stage biopharmaceutical company developing innovative therapies for the treatment of liver and cardiometabolic diseases, with its phase 3 FGF21 analog, pegozafermin, in late-stage development for therapy of moderate to severe metabolic dysfunction-associated
- Roche is a global healthcare company that specializes in developing and manufacturing branded medicines and diagnostics
- · Total Consideration: \$3.5 billion cash
- Per Share Price Premium (1 day prior): 79%

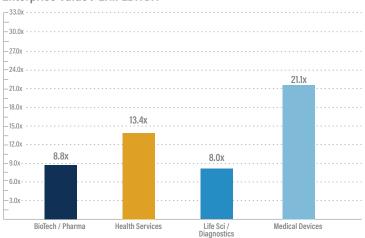


HEALTHCARE GROWTH & VALUATION TRENDS

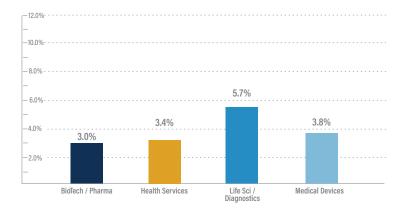
Enterprise Value / LTM Revenue



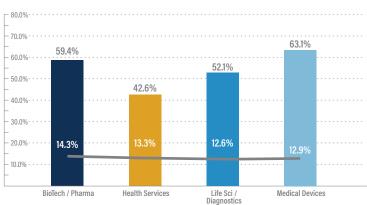
Enterprise Value / LTM EBITDA



LTM Revenue Growth

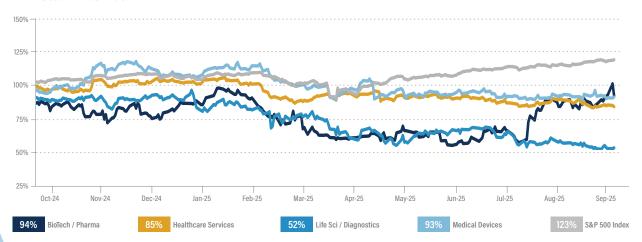


LTM Gross and EBITDA Margins*



*EBITDA Margins shown as the gray line.

LTM Stock Price Index





SELECTED HEALTHCARE TRANSACTIONS

Target	Acquiror	BioTech / Pharma Transactions	Target	Acquiror	Health Services Transactions
Alvogen Pharma US, Inc.	Lotus Pharmaceutical Co., Ltd (XTAI: 1795)	Alvogen develops and manufactures pharmaceutical products including inhalation, long acting injectables, peptides and strategic 505(b)(2) brand products Total Consideration: \$1.9 billion cash	Evernorth Care Group (The Cigna Group)	HonorHealth	Evernorth Care Group operates 18 clinics in the Phoenix area providing integrated primary care services
Alcyone Therapeutics	Biogen Inc. (NASD: BIIB)	Alcyone is a clinical-stage biotechnology company focusing on CNS therapeutics and dosing platforms for pediatric care Total Consideration: \$85m cash	The Cosmetic Surgery Group	Olympus Cosmetic Group (VSS Capital Partners)	The Cosmetic Surgery Group offers a comprehensive suite of surgical and minimally invasive procedures with three locations across the Chicago area
University Compounding Pharmacy	Fagron NV (EBR: FAGR)	University Compounding Pharmacy is a pharmaceutical compounder specializing in the health and wellness segment with strong positions in hormones and urology	Bespoke Treatment	Stella Mental Health	Bespoke Treatment is a mental health facility based in Los Angeles, offering personalized and comprehensive care solutions including both traditional psychiatric services and advanced interventional treatments
Target	Acquiror	Life Sci / Diagnostics Transactions	Target	Acquiror	Medical Device Transactions
Nostos Genomics GmbH	Limbus Medical Technologies GmbH	Nostos Genomics partners with genetics testing labs and develops Al-driven platforms to automate the interpretation of genetic variants and mutations to increase the efficiency of the diagnosis process	TAG3 Engineering, LLC	TEAM Technologies (Arlington Capital Partners)	TAG3 Engineering designs, develops and manufactures medical devices focusing on the cardiovascular, neurovascular, structural heart, peripheral vascular, stroke, glaucoma, gastrointestinal and urological clinical areas
Real Diagnostics	Salt Creek Capital	Real Diagnostics is a clinical laboratory specializing in rapid and accurate testing in key areas including toxicology, respiratory conditions and women's health	Switchback Medical, LLC	TJC, L.P.	Switchback Medical develops and manufactures highly precise catheters, delivery systems and components for minimally invasive medical devices
Icometrix	GE HealthCare (NASD: GEHC)	Icometrix provides Al-powered brain imaging analysis for neurological disorders such as Alzheimer's disease	Cygnus Medical	Aspen Surgical (Audax Private Equity)	Cygnus Medical manufactures healthcare infection control products, instruments and scope-care solutions used in operating rooms

Selected TM Capital Healthcare Experience







TM Capital's Healthcare Industry Contacts



James McLaren Managing Director jmclaren@tmcapital.com 212.809.1414



Michael Goldman Managing Director mgoldman@tmcapital.com 212.809.1419



John Dean Managing Director jdean@tmcapital.com 404.995.6234



Paul Smolevitz Managing Director psmolevitz@tmcapital.com 212.809.1416



Josh Mastracci Managing Director jmastracci@tmcapital.com 404.924.4562



Steve Hunter Managing Director, Sponsor Coverage shunter@tmcapital.com 404.995.6232

ABOUT TM CAPITAL, A DIVISION OF JANNEY

FOUNDED IN 1989 AND NOW PART OF JANNEY MONTGOMERY SCOTT, TM CAPITAL IS THE CLIENT-FIRST INVESTMENT BANKING TEAM ADVISING INDUSTRY-LEADING COMPANIES ACROSS NORTH AMERICA AND AROUND THE WORLD. IN EVERYTHING WE DO, OUR PROFESSIONALS SHARE A RELENTLESS COMMITMENT TO ENGINEERING EXTRAORDINARY OUTCOMES WITH AN UNMATCHED STANDARD OF CLIENT CARE. OVER THE LAST THREE DECADES, WE HAVE COMPLETED NEARLY 450 TRANSACTIONS WITH A COMBINED VALUE OF \$30 BILLION. WITH OFFICES IN ATLANTA, BOSTON AND NEW YORK, OUR MISSION CRITICAL CAPABILITIES INCLUDE: COMPLEX MERGERS AND ACQUISITIONS; DEBT AND EQUITY FINANCINGS; MINORITY AND MAJORITY RECAPITALIZATIONS; RESTRUCTURINGS; AND BOARD ADVISORY SERVICES. TM CAPITAL IS ALSO A MEMBER OF OAKLINS, THE WORLD'S MOST EXPERIENCED MID-MARKET M&A ADVISOR, WITH OVER 850 PROFESSIONALS AND DEDICATED INDUSTRY TEAMS IN MORE THAN 45 COUNTRIES, HAVING CLOSED 1,700 TRANSACTIONS IN THE PAST FIVE YEARS. FOR MORE INFORMATION, PLEASE VISIT WWW.TMCAPITAL.COM.

ABOUT JANNEY

JANNEY IS A LEADING FULL-SERVICE WEALTH MANAGEMENT, CAPITAL MARKETS, AND ASSET MANAGEMENT FIRM DEDICATED TO PUTTING CLIENT NEEDS FIRST. WE ARE COMMITTED TO PROVIDING INDIVIDUALS, FAMILIES, BUSINESSES, AND INSTITUTIONS WITH TAILORED FINANCIAL ADVICE TO HELP REACH THEIR PERSONAL OR BUSINESS GOALS. WE FOCUS ON BUILDING STRONG RELATIONSHIPS, SUPPORTED BY A FOUNDATION OF TRUST AND PERFORMANCE. WITH A HISTORY OF STRENGTH AND STABILITY, AN ABILITY TO EXECUTE, AND A CULTURE OF SERVICE AND COLLABORATION, WE CONTINUE TO DELIVER ON OUR MISSION OF OFFERING THE HIGHEST STANDARD OF SUCCESS IN FINANCIAL RELATIONSHIPS. JANNEY IS A MEMBER OF THE FINANCIAL INDUSTRY REGULATORY AUTHORITY, THE NEW YORK STOCK EXCHANGE, AND SECURITIES INVESTOR PROTECTION CORPORATION.

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