

# BUSINESS SERVICES MONTHLY

#### **NOVEMBER 2025**

Our team brings a uniquely tech-enabled focus to mission critical, outsourced service companies in the facilities, industrial, value-added distribution, logistics and business process outsourcing sectors



Facilities Industrial Distribution Logistics Business Process Outsourcing

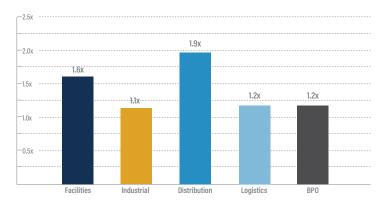
### **HEADLINE TRANSACTIONS**

TARGET **ACQUIROR** ACOUISITION SYNOPSIS · PalAmerican Security, a provider of customized security programs and services to a range of industries, has acquired Patrol Protect Secure ("PPS"), a provider of security services, from Mangrove Equity Partners and Sunlake Capital **PalAmerican** PPS provides on-site security detail, mobile vehicle patrol, alarm response, event security and executive protection services to healthcare, SECURITY industrial and commercial customers · With this acquisition, PalAmerican Security gains access to PPS' 3,400 employees and operations across 24 states, significantly expanding (Mangrove Equity Partners & its footprint and presence across the Midwest Sunlake Capital) - Blackstone (NYSE:BX), a New York-based private equity firm, has acquired Shermco Industries ("Shermco"), a provider of electrical services, from Gryphon Investors, a San Francisco-based private equity firm, for approximately \$1.6 billion · Shermco provides comprehensive electrical services, including design, testing, maintenance, commissioning and engineering services, to **S** shermco Blackstone the North American utilities, energy, industrial and commercial sectors (Gryphon Investors) Blackstone plans to leverage its scale, resources and deep expertise in the energy industry to expand Shermco's footprint and capitalize on the growing installed base of complex electrical equipment via data center development across the U.S. · FloWorks International ("FloWorks"), a portfolio company of Wynnchurch Capital, has acquired Slater Controls, a distributor of valve automation and flow control products Slater Controls distributes control valves, flow measurement, level control, pressure regulators & transmitters and temperature transmitters **W** FloWorks to the oil & gas, industrial, power and wastewater management industries (Wynnchurch Capital) · This transaction marks FloWork's sixth acquisition under Wynnchurch's ownership, strengthening the platform's geographic presence and cross-selling opportunities within its existing customer base · Wind Point Partners, a Chicago-based private equity firm, has acquired Buske Logistics ("Buske"), a provider of logistics and supply chain management services, from Fourshore Partners BUSKE LOGISTICS - Buske provides third-party logistics, warehousing, distribution and supply chain management solutions for manufacturers and retailers WIND POINT from a wide array of industries PARTNERS · Wind Point Partners plans to partner with the management team to expand Buske's geographic footprint, which currently represents over seven million square feet of contract warehousing space out of 37 facilities across the U.S. and Canada - G&A Partners, a portfolio company of TPG Capital, has acquired Integrity HR Management ("Integrity HRM"), a provider of human resources **G&A Partners** · Integrity HRM provides outsourced HR, payroll, benefits, risk management and recruiting services to businesses across the Southwest · Through this acquisition, G&A Partners expands its presence in the greater San Antonio market and will enable the platform to offer (TPG Capital) increasingly competitive benefits and HR technology

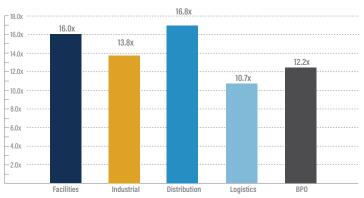


# **BUSINESS SERVICES GROWTH & VALUATION TRENDS**

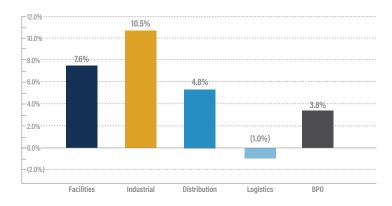
#### **Enterprise Value / LTM Revenue**



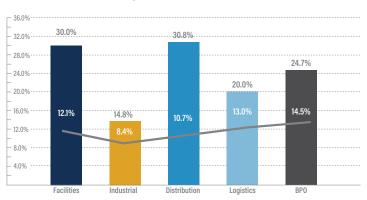
#### **Enterprise Value / LTM EBITDA**



#### LTM Revenue Growth

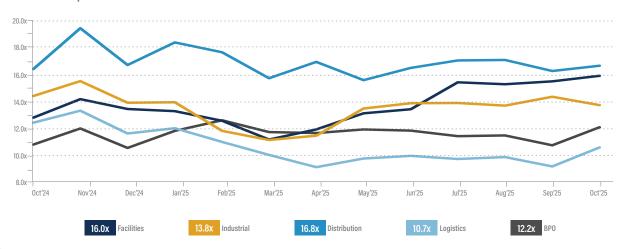


#### LTM Gross & EBITDA Margins\*



\*EBITDA Margins shown as the gray line.

#### **EBITDA Multiples Trends**





## SELECTED BUSINESS SERVICES **TRANSACTIONS**



Target	Acquiror	Industrial Transactions
Cotton Holdings (Sun Capital Partners)	Sullivan Brothers Family of Companies	Cotton Holdings provides turnkey disaster recovery, construction and infrastructure support services
Plummers Environmental	GFL Environmental (Apollo Global Management)	Plummers Environmental provides waste management, industrial cleaning and related municipal services
CAS Consulting & Services	WSB & Associates (GHK Capital Partners)	CAS Consulting & Services provides civil engineering, wastewater and transportation management services

Target	Acquiror	Distribution Transactions
Safety, Inc.	MES Life Safety (Platte River Equity)	Safety, Inc. distributes industrial safety and personal protective equipment to customers throughout the Northeast
RJ Fasteners Company	Fastener Solutions	RJ Fasteners Company distributes stainless steel and custom-machined fasteners
Merit Fasteners	Hodell-Natco Industries (Harbour Group)	Merit Fasteners distributes nuts, bolts, power tools, screws and related industrial supplies

Target	Acquiror	Logistics Transactions
Barrett Directline Delivery Services	C & M Express Logistics	Barrett Directline Delivery Services provides third- party logistics, same-day expedited delivery and warehousing services
Journey Warehousing & Logistics	Neace Transportation (Neace Ventures)	Journey Warehousing & Logistics provides warehousing, container handling, value-added distribution and related supply chain services
Mallory Alexander International Logistics	CoPilot Global Logistics (Endeavour Capital)	Mallory Alexander International Logistics provides air & ocean freight forwarding, customs brokerage, warehousing and domestic transport services

Target	Acquiror	BPO Transactions
American Staffing	QPS Employment Group	American Staffing provides outsourced recruitment, screening, payroll and compliance services
HMI (Side View Ventures)	Alpine Intel (New Mountain Capital)	HMI provides specialized outdoor property claims and related insurance solutions
HRO Resources	G&A Partners (TPG Capital)	HRO Resources provides single-source payroll, benefits, compliance and employee lifecycle management services

#### TM Capital's Business Services Industry Contacts



Jarrad Zalkin Managing Director & Head of TM Capital jzalkin@tmcapital.com

Director



leare@tmcanital.com 04.995.6236



Kevin Atchue Managing Director katchue@tmcapital.com 617 259 2209



Steven Hunter Managing Director, Head of Financial Sponsor Coverage shunter@tmcapital.com 404.995.6232

#### ABOUT TM CAPITAL, A DIVISION OF JANNEY

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#### **ABOUT JANNEY**

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